

THIRD QUARTER REPORT DECEMBER 31, 2013

Incorporated under the Laws of Canada



# THE PERIOD AT A GLANCE (Unaudited)

|   | As at Dec. 31 2013 (1) | As at March 31 2013 (1) |
|---|------------------------|-------------------------|
| Net equity value per Common Share (2)             | \$ 95.81               | \$ 82.03                |
| Net assets  | \$ 1,176,129           | \$ 1,008,012            |
| Number of Common Shares outstanding at period end | 12,194,193             | 12,194,193              |

# Nine months ended Dec. 31

|  | 2013 (1)     | 2012 (1)     |
|--|--------------|--------------|
| Net investment income per Common Share (2) | \$<br>1.20   | \$<br>1.16   |
| Dividends per Common Share                 |              |              |
| Quarterly                                  | \$<br>0.60   | \$<br>0.60   |
| Additional <sup>(3)</sup>                  | \$<br>0.63   | \$<br>0.63   |
| Increase in net assets from operations     |              |              |
| per Common Share                           | \$<br>15.02  | \$<br>3.73   |
| Investment income                          | \$<br>23,691 | \$<br>20,739 |
| Net investment income                      | \$<br>14,876 | \$<br>14,421 |
|  |              |              |

<sup>(1)</sup> In thousands of Canadian dollars, except number of Common Shares outstanding and per share amounts.

# NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

The Company's external auditors, PricewaterhouseCoopers LLP, have not performed a review of these interim financial statements of United Corporations Limited.

<sup>&</sup>lt;sup>(2)</sup> See Management's Discussion and Analysis for Use of Non-GAAP Measures.

<sup>(3)</sup> This additional dividend represents the once-per-year distribution of the prior year's annual net investment income after payment of Preferred Share dividends and payment of Common quarterly dividends.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Management's Discussion and Analysis ("MD&A") of the unaudited financial performance and financial condition of United Corporations Limited ("United" or the "Company") for the third quarter of fiscal 2014 should be read in conjunction with: the 2013 Annual Report, including the MD&A, the Company's annual audited financial statements and the notes and supplementary financial information; the unaudited interim financial statements and notes contained in this report; and the Company's MD&A and unaudited interim financial statements for the previous quarters of fiscal 2014. These unaudited financial statements have been prepared in accordance with Canadian generally accepted accounting principles ("GAAP"). They do not include all of the disclosures required under GAAP for annual financial statements. The reporting currency for the Company is the Canadian dollar, and all amounts in the following discussion are in Canadian dollars.

This MD&A may contain certain forward-looking statements that are subject to risks and uncertainties that may cause the results or events mentioned in this discussion to differ materially from actual results or events. No assurance can be given that results, performance or achievement expressed in, or implied by, forward-looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

## The Company

United is a closed-end investment corporation that trades on the Toronto Stock Exchange. United is an investment vehicle for long-term growth through investments in common equities, as management believes that over long periods of time, common equities, as an asset class, will outperform fixed-income instruments or balanced funds. From time to time, however, assets of the Company may be invested in interest-bearing short-term securities pending the selection of suitable equity investments.

The Company has been a closed-end investment corporation since 1929 and has never bought back its Common Shares. The Common Shares have historically traded at a discount to their net asset value, ranging from as high as a 45% discount to as low as a 20% discount. Management believes that shareholders who have invested in the Common Shares of the Company recognize that the Common Shares usually trade at a discount to their net asset value.

Closed-end funds have the following benefits: they often allow investors the opportunity to purchase assets at a discounted price; they have management expense ratios which are generally much lower than those for openended funds; and the management of a closed-end fund's portfolio is not impacted by shareholder subscription or redemption activities.

United has no plans to become an open-ended investment fund.

The external investment portfolio of the Company is managed by Jarislowsky Fraser Limited ("Jarislowsky") and ValueInvest Asset Management S.A. ("ValueInvest"). Each of the managers has a global equity mandate.

The Company has a long-term investment in Algoma Central Corporation ("Algoma"). Algoma and United are related parties, as both companies can be significantly influenced by the same party. In management's view, the investment in Algoma is consistent with the Company's investment strategy and contributes to achieving the investment objective of the Company.

## **Investment Strategy**

The objective of the Company is to earn an above-average rate of return, primarily through long-term capital appreciation and dividend income. Short-term volatility is expected and tolerated. Net equity value and net investment income may vary significantly from period to period depending on the economic environment and market conditions. Management remains confident that the Company's investment strategy will reward shareholders over the long term.

The investment portfolio of the Company comprises a mix of predominantly foreign equities. During the prior fiscal year, the Board of Directors announced that it was reducing United's exposure to Canadian equities and increasing its exposure to foreign equities. Prior to the announcement, Canadian equities had constituted approximately 30-35% of United's externally managed assets for many years. While this strategy had served United well as a result of the outperformance of the Canadian equity market and the appreciation of the Canadian dollar, the Board believes that the objective of United, to earn an above-average rate of return through long-term capital appreciation and dividend income, will be better served in the future by investing the significant majority of its externally managed assets in foreign equities and reducing its concentration in Canadian equities. United's exposure to non-Canadian equities is now approximately 95% of United's investments compared to approximately 64% prior to the announcement.

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **Use of Non-GAAP Measures**

This MD&A contains references to "net equity value per Common Share" and "net investment income per Common Share". These terms do not have any standardized meaning in Canadian GAAP and therefore may not be comparable to similar measures presented by other companies. The Company believes that these measures provide information useful to our shareholders in evaluating the Company's financial results.

Net equity value per Common Share is used by investors and management as a comparison to the market price of its Common Shares to determine the discount or premium at which the Company's Common Shares are trading at relative to the net equity value per Common Share. In order to determine its net equity value per Common Share, the Company deducts the cost of redemption of its Preferred Shares from its net assets.

Net investment income per Common Share is used by both investors and management to assess the approximate amount of dividends on Common Shares. In order to determine its net investment income per Common Share, the Company deducts the dividends paid on its Preferred Shares.

Net equity value per Common Share is calculated as follows (in thousands of dollars, except number of Common Shares and per Common Share amounts):

| 2013         | 2013  |
|--------------|---|
| \$ 1,176,129 | \$ 1,008,012  |
|              |   |
| 1,567        | 1,567   |
| 6,180        | 6,180   |
| 7,747        | 7,747   |
| \$ 1,168,382 | \$ 1,000,265  |
| 12,194,193   | 12,194,193  |
| \$ 95.81     | \$ 82.03  |
|              | 2013<br>\$ 1,176,129<br>1,567<br>6,180<br>7,747<br>\$ 1,168,382<br>12,194,193 |

Net investment income per Common Share is calculated as follows (in thousands of dollars, except number of Common Shares and per Common Share amounts):

|  | Three months ended December 31 |           |    |           |    | Nine months ended<br>December 31 |    |           |  |  |
|--|--------------------------------|-----------|----|-----------|----|----------------------------------|----|-----------|--|--|
|  |                                | 2013      |    | 2012      |    | 2013                             |    | 2012      |  |  |
| Increase in net assets from operations                           | \$                             | 106,327   | \$ | 31,748    | \$ | 183,399                          | \$ | 45,713    |  |  |
| Deduct: Net gain on investments                                  |                                | (102,902) |    | (29,056)  |    | (168,523)                        |    | (31,292)  |  |  |
| Net investment income  |                                | 3,425     |    | 2,692     |    | 14,876                           |    | 14,421    |  |  |
| Deduct: Dividends paid on Preferred Shares                       |                                | 95        |    | 95        |    | 284                              |    | 284       |  |  |
| Net investment income, net of dividends paid on Preferred Shares | \$                             | 3,330     | \$ | 2,597     | \$ | 14,592                           | \$ | 14,137    |  |  |
| Common Shares outstanding  | 1                              | 2,194,193 | 12 | 2,194,193 | 1  | 2,194,193                        | 12 | 2,194,193 |  |  |
| Net investment income per Common Share                           | \$                             | 0.28      | \$ | 0.21      | \$ | 1.20                             | \$ | 1.16      |  |  |

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#### MANAGEMENT'S DISCUSSION AND ANALYSIS

## **Net Equity Value per Common Share**

For the quarter ended December 31, 2013, the Company's net equity value per Common Share increased to \$95.81 from \$87.30 at September 30, 2013. With dividends reinvested at month-end net equity values, the Company's net equity value return was 10.0% in the third quarter of fiscal 2014 compared to a return of 3.6% for the same period in the prior fiscal year. On a fiscal year-to-date basis, the net equity value per Common Share increased to \$95.81 from \$82.03 at March 31, 2013. The net equity value return for the fiscal year to date was 18.2% compared to a return of 5.3% in the prior fiscal period.

As the Company is a taxable Canadian corporation, its returns are net of a provision for income taxes on investment income and realized gains (losses) on investments, and net of a future income tax provision on the net change in unrealized appreciation of investments.

In Canadian dollar terms, benchmark returns on a total return (capital gains plus dividends) basis, before deducting any applicable taxes, were as follows:

|                         | Three months | Nine months |
|-------------------------|--------------|-------------|
|                         | ended        | ended       |
|                         | Dec. 31      | Dec. 31     |
|                         | (%           | %)          |
| MSCI World Index        | 11.8         | 23.7        |
| S&P 500 Index           | 14.3         | 25.4        |
| S&P/TSX Composite Index | 7.3          | 9.3         |

## **Operating Results**

#### Net investment income

The Company's net investment income in the third quarter of fiscal 2014 was \$3,425,000, an increase of 27.2%, compared to net investment income of \$2,692,000 in the same quarter of the prior year. On a year-to-date basis, net investment income increased 3.2% to \$14,876,000 in fiscal 2014 from \$14,421,000 in fiscal 2013. On a per Common Share basis, net investment income for the quarter increased to \$0.28 from \$0.21 for the same period in the prior year and on a year-to-date basis increased to \$1.20 from \$1.16 in the prior fiscal period.

During the quarter, foreign dividend income increased by 53.4% to \$5,527,000 from \$3,304,000 in fiscal 2013, and Canadian dividend income decreased by 66.2% to \$260,000 from \$770,000 for the same period in the prior fiscal year. On a year- to-date basis, foreign dividend income increased by 52.4% to \$22,555,000 from \$14,802,000 in fiscal 2013, and Canadian dividend income decreased by 86.1% to \$780,000 from \$5,600,000 in fiscal 2013. The changes for both the quarter and year to date occurred as a result of the increase in the Company's exposure to foreign equities.

Interest income, including securities lending income, decreased to \$41,000 for the third quarter of the year compared to \$71,000 for the same quarter in the prior year, and on a year-to-date basis increased to \$356,000 compared to \$337,000 in the prior year. During the current fiscal quarter, the Company earned approximately \$33,000 of securities lending income compared to \$60,000 in the prior year, and on a year-to-date basis, the Company earned approximately \$321,000 of securities lending income compared to \$299,000 in the prior year.

Expenses of the Company for the quarter increased to \$1,262,000 compared to \$1,003,000 for the same period in the prior year, and on a year-to-date basis increased to \$3,732,000 compared to \$3,022,000 in the prior year. The increase in both periods relates primarily to an increase in investment management and administrative costs resulting from a higher average investment portfolio value compared to the prior year as well as from an increase in custody fees arising from an increase in investments held outside of Canada, compared to the prior year.

The provision for income taxes has increased by 52.1% to \$1,141,000 during the quarter from \$750,000 for the same quarter in the prior year, and on a year-to-date basis increased by 54.2% to \$5,083,000 from \$3,296,000 in the prior year. Although investment income before income taxes, relative to the same periods in the prior year, has increased by 32.7% during the quarter and by 12.7% year to date, the amount of taxable income, however, has increased by 61.2% during the quarter and 58.3% year to date. Taxable income has increased because foreign dividend income is subject to Part I tax whereas Canadian dividend income is not subject to Part I tax. Given that the Company

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

increased its exposure to foreign securities commencing in November 2012, the effective income tax rate for the quarter has increased in fiscal 2014 to 25.0% from 21.8% for the prior year. On a year-to-date basis, the effective income tax rate has increased to 25.5% from 18.6% for the same period in the prior year.

## Net gain on investments

The net realized and unrealized gain on investments for the Company increased to \$102,902,000 in the third quarter of fiscal 2014 compared to a net gain of \$29,056,000 for the same period in the prior year. On a year-to-date basis, the net realized and unrealized gain on investments was \$168,523,000 in fiscal 2014 compared to a net gain of \$31,292,000 in fiscal 2013.

The Company realized a net gain on investments of \$8,938,000 in the current fiscal quarter compared to a net gain of \$88,921,000 for the same period in the prior year. On a year-to-date basis, the Company realized a gain of \$40,620,000 for the current year compared to a gain of \$93,366,000 in the prior year. The largest contributors to the year-to-date net realized gain during fiscal 2014 were the sale of Essilor International S.A., Spectra Energy Corporation, and KDDI Corporation. In the prior year, the primary reason for the significant fiscal 2013 quarterly and year-to-date net realized gain was the sale of the Canadian portfolio during the quarter as the Company reduced its exposure to Canadian equities.

During the current fiscal quarter, the Company's net change in unrealized appreciation of investments was an increase of \$94,009,000 compared to a decrease of \$59,072,000 during the same period in the prior year. On a year-to-date basis, the Company's net change in unrealized appreciation of investments was an increase of \$128,137,000 compared to a decrease \$61,224,000 during the prior year. During the quarter, equities outside of North America increased by approximately \$33,897,000 and North American equities increased by approximately \$60,112,000. Year to date, equities outside of North America increased by approximately \$51,037,000 and North American equities increased by approximately \$77,100,000. During the prior year's third quarter and year to date, the majority of the decline resulted from the realization of net gains from the sale of the Canadian equity portfolio noted previously.

## **Quarterly Results**

The following table summarizes various financial results on a quarterly basis for the eight most recent quarters (in thousands of dollars, except per Common Share amounts):

|   | <br>Dec. 31<br>2013 | ;    | Sept. 30<br>2013 | June 30<br>2013 | March 31<br>2013 | Dec. 31<br>2012 | Sept. 30<br>2012 |    | June 30<br>2012 | M  | arch 31<br>2012 |
|---|---------------------|------|------------------|-----------------|------------------|-----------------|------------------|----|-----------------|----|-----------------|
| Investments, at fair value                              | \$<br>1,205,726     | \$ 1 | ,092,086         | \$<br>1,043,192 | \$<br>1,032,275  | \$<br>934,245   | \$<br>903,346    | \$ | 869,310         | \$ | 901,554         |
| Investment income                                       | \$<br>5,828         | \$   | 5,532            | \$<br>12,331    | \$<br>5,707      | \$<br>4,445     | \$<br>5,747      | \$ | 10,547          | \$ | 5,408           |
| Net investment income                                   | \$<br>3,425         | \$   | 3,250            | \$<br>8,201     | \$<br>3,371      | \$<br>2,692     | \$<br>4,106      | \$ | 7,623           | \$ | 4,307           |
| Increase (decrease)<br>in net assets from<br>operations | \$<br>106,327       | \$   | 44,280           | \$<br>32,792    | \$<br>90,229     | \$<br>31,748    | \$<br>32,526     | \$ | (18,561)        | \$ | 49,038          |
| Per Common Share:                                       |                     |      |                  |                 |                  |                 |                  |    |                 |    |                 |
| Net investment income                                   | \$<br>0.27          | \$   | 0.26             | \$<br>0.66      | \$<br>0.27       | \$<br>0.21      | \$<br>0.33       | \$ | 0.62            | \$ | 0.35            |
| Increase (decrease)<br>in net assets from<br>operations | \$<br>8.72          | \$   | 3.62             | \$<br>2.68      | \$<br>7.39       | \$<br>2.60      | \$<br>2.66       | 2  | (1.53)          | 2  | 4.01            |
| Net equity value  | \$<br>95.81         | \$   | 87.30            | \$<br>83.88     | \$<br>82.03      | \$<br>74.84     | \$<br>72.42      |    | 69.96           |    | 72.32           |

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

Investment income is derived primarily from dividend income that is earned by the Company. While North American investments usually pay regular quarterly dividends, investments outside of North America often pay less frequently. In general, dividends earned on investments outside of North America peak in the first quarter of the fiscal year. Given the volatility in global stock markets and the value of the Canadian dollar relative to other currencies, there is no guarantee that the Company will receive dividend income on its investments at recent dividend payout levels. During the prior fiscal year, the Company reduced its exposure to Canadian equities and increased its exposure to foreign equities. Going forward, dividends received from foreign equities may be more or less than dividends earned from the previous Canadian equity portfolio.

Overall returns are determined by the performance of the investment managers of the portfolio and may fluctuate significantly as illustrated by the past eight quarters. The returns generated by the investment managers may not correlate with benchmark returns.

#### **Share Data**

As at December 31, 2013, the following shares were issued and outstanding: 52,237 First Preferred Shares, 80,290 Second Preferred Shares, 1959 Series, 119,710 Second Preferred Shares, 1963 Series and 12,194,193 Common Shares.

## **Liquidity and Capital Resources**

Quarterly dividends were paid on the Common Shares and Preferred Shares. The quarterly per share dividend was \$0.20 on the Common Shares and \$0.375 for each Preferred Share series. Payment of the Company's dividends is funded by net investment income. For the quarter ended December 31, 2013, net investment income was \$0.28 (fiscal 2013 - \$0.21) per Common Share as compared to Common Share dividend payments of \$0.20 (fiscal 2013 - \$0.20) per share. On a fiscal year-to-date basis, net investment income per Common Share was \$1.20 (fiscal 2013 - \$1.16) as compared to Common Share quarterly dividend payments of \$1.23 (fiscal 2013 - \$1.23). The year-to-date Common Share dividends include \$0.63 (fiscal 2013 - \$0.63) per Common Share, which represents a distribution of the balance of net investment income (after payment of Preferred Share dividends) for the prior fiscal year.

The Company's dividend policy is to distribute annual net investment income, after payment of Preferred Share dividends, in the form of Common Share dividends. The distributions are composed of \$0.20 quarterly dividends together with an additional dividend representing the balance of net investment income for the previous fiscal year. This additional dividend is paid in the first quarter following the fiscal year end. The Company's dividend policy is established by the Board of Directors at its discretion and is subject to change.

## Transition to International Financial Reporting Standards ("IFRS") for Investment Companies

The Company will adopt IFRS commencing April 1, 2014. Its first set of financial statements prepared in accordance with IFRS will be for the quarter ending June 30, 2014, which will provide corresponding comparative financial information for fiscal 2014, including an opening statement of financial position as at April 1, 2013.

Management expects that the transition to IFRS will have an insignificant impact on the calculation of the Company's net assets and net equity value per Common Share. The primary impact of IFRS on the Company's financial statements will be in financial statement presentation and note disclosure. In addition, management believes that the conversion to IFRS will not materially affect the Company's business arrangements, systems, internal controls over financial reporting, or disclosure controls and procedures.

Additional information relating to the transition to IFRS is available in the Company's fiscal 2013 Annual Report.

#### **Reallocation of Assets**

Subsequent to the quarter end, the Board of Directors announced that, effective January 13, 2014, it had allocated its assets evenly between the Company's two external investment managers, Jarislowsky and ValueInvest, in order to diversify manager risk. Both Jarislowsky and ValueInvest have global equities mandates. As a consequence of this decision, approximately \$300 million of assets managed by Jarislowsky is now managed by ValueInvest.

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

Duna N.R. Jackman

## **Additional Information**

Additional information relating to United, including the Company's Annual Information Form, is available at www.sedar.com.

United's website, www.ucorp.ca, also provides further information on the Company, including historical information on the net equity value per Common Share which is updated weekly.

Duncan N.R. Jackman Chairman and President

February 4, 2014

# STATEMENTS OF NET ASSETS (Unaudited)

|   | De |           | March 31<br>2013 |           |
|---|----|-----------|------------------|-----------|
|   |    | (00       | 00's)            |           |
| ASSETS  |    |           |                  |           |
| Investments, at fair value (Cost - \$857,762; |    |           |                  |           |
| March 31, 2013 - \$831,990) (Note 2))         | \$ | 1,205,726 | \$               | 1,032,275 |
| Cash  |    | 4,087     |                  | 4,075     |
| Short-term investments                        |    | 9,912     |                  | 9,574     |
| Accrued income on investments                 |    | 1,402     |                  | 2,365     |
| Income taxes receivable                       |    | 1,841     |                  | _         |
| Other assets                                  |    | 754       |                  | 418       |
|   |    | 1,223,722 |                  | 1,048,707 |
| LIABILITIES                                   |    |           |                  |           |
| Accounts payable and accrued liabilities      |    | 720       |                  | 573       |
| Income taxes payable                          |    | _         |                  | 12,535    |
| Future income taxes                           |    | 46,873    |                  | 27,587    |
|   |    | 47,593    |                  | 40,695    |
| NET ASSETS                                    | \$ | 1,176,129 | \$               | 1,008,012 |
| SHAREHOLDERS' EQUITY                          |    |           |                  |           |
| Share capital                                 |    |           |                  |           |
| Issued:                                       |    |           |                  |           |
| 52,237 First Preferred Shares                 | \$ | 119       | \$               | 119       |
| 200,000 Second Preferred Shares               | ·  | 6,000     |                  | 6,000     |
| 12,194,193 Common Shares                      |    | 534,881   |                  | 534,881   |
|   |    | 541,000   |                  | 541,000   |
| Retained earnings                             |    | 635,129   |                  | 467,012   |
| TOTAL SHAREHOLDERS' EQUITY                    | \$ | 1,176,129 | \$               | 1,008,012 |

# STATEMENTS OF OPERATIONS (Unaudited)

|   | <u>Th</u> | ree months   | ende     | ed Dec. 31   | Ni   | ne months     | d Dec. 31 |                 |
|---|-----------|--------------|----------|--------------|------|---------------|-----------|-----------------|
|   | _         | 2013         |          | 2012         |      | 2013          |           | 2012            |
| NIVESTMENT NICOME   |           |              |          | (000         | 0's) |               |           |                 |
| INVESTMENT INCOME   |           |              |          |              |      |               |           |                 |
| Dividends:  | •         | E E07        | <b>c</b> | 2.204        | •    | 22 555        | æ         | 14.000          |
| Foreign<br>Canadian   | \$        | 5,527<br>260 | \$       | 3,304<br>770 | \$   | 22,555<br>780 | \$        | 14,802<br>5,600 |
| Gariadian   |           |              |          |              |      |               |           | <del></del>     |
|   |           | 5,787        |          | 4,374        |      | 23,335        |           | 20,402          |
| Interest, including securities lending income                           |           | 41           |          | 71           |      | 356           |           | 337             |
|   |           | 5,828        |          | 4,445        |      | 23,691        |           | 20,739          |
| Expenses:   |           |              |          |              |      |               |           |                 |
| Investment management and   |           |              |          |              |      |               |           |                 |
| administrative costs  |           | 1,068        |          | 849          |      | 3,071         |           | 2,480           |
| Directors' and officers' remuneration                                   |           | 58           |          | 66           |      | 175           |           | 181             |
| Office and miscellaneous  |           | 30           |          | 34           |      | 163           |           | 161             |
| Transfer, registrar and custody fees                                    |           | 93           |          | 41           |      | 272           |           | 144             |
| Professional fees   |           | 13           |          | 13           |      | 51            |           | 56              |
|   |           | 1,262        |          | 1,003        |      | 3,732         |           | 3,022           |
| Investment income before income taxes                                   |           | 4,566        |          | 3,442        |      | 19,959        |           | 17,717          |
| Provision for income taxes  |           | 1,141        |          | 750          |      | 5,083         |           | 3,296           |
| NET INVESTMENT INCOME   |           | 3,425        |          | 2,692        |      | 14,876        |           | 14,421          |
| NET REALIZED AND UNREALIZED GAIN (LOSS) ON INVESTMENTS                  |           |              |          |              |      |               |           |                 |
| Net realized gain on investments  Net change in unrealized appreciation |           | 8,938        |          | 88,921       |      | 40,620        |           | 93,366          |
| of investments Transaction costs on purchase and sale                   |           | 94,009       |          | (59,072)     |      | 128,137       |           | (61,224)        |
| of investments  |           | (45)         |          | (793)        |      | (234)         |           | (850)           |
| NET GAIN ON INVESTMENTS   |           | 102,902      |          | 29,056       |      | 168,523       |           | 31,292          |
| INCREASE IN NET ASSETS FROM   |           |              |          |              |      |               |           |                 |
| OPERATIONS  | \$        | 106,327      | \$       | 31,748       | \$   | 183,399       | \$        | 45,713          |
| INCREASE IN NET ASSETS FROM   |           |              |          |              |      |               |           |                 |
| OPERATIONS PER COMMON SHARE   | \$        | 8.72         | \$       | 2.60         | \$   | 15.02         | \$        | 3.73            |

# **STATEMENTS OF RETAINED EARNINGS** (Unaudited)

|   | Nine months ended Dec. 31 |         |      |         |  |  |  |  |
|---|---------------------------|---------|------|---------|--|--|--|--|
|   |                           | 2013    |      | 2012    |  |  |  |  |
|   |                           | (00     | 0's) |         |  |  |  |  |
| BEGINNING OF PERIOD                     | \$                        | 467,012 | \$   | 348,646 |  |  |  |  |
| Add:                                    |                           |         |      |         |  |  |  |  |
| Increase in net assets from operations  |                           | 183,399 |      | 45,713  |  |  |  |  |
| Refundable dividend taxes recovered     |                           | 14      |      | 1,909   |  |  |  |  |
|   |                           | 183,413 |      | 47,622  |  |  |  |  |
| Deduct:                                 |                           |         |      |         |  |  |  |  |
| Dividends:                              |                           |         |      |         |  |  |  |  |
| First Preferred Shares                  |                           | 59      |      | 59      |  |  |  |  |
| Second Preferred Shares                 |                           | 225     |      | 225     |  |  |  |  |
| Common Shares                           |                           | 14,998  |      | 14,998  |  |  |  |  |
| Provision for refundable dividend taxes |                           | 14      |      | 1,670   |  |  |  |  |
|   |                           | 15,296  |      | 16,952  |  |  |  |  |
| END OF PERIOD                           | \$                        | 635,129 | \$   | 379,316 |  |  |  |  |

# STATEMENTS OF CHANGES IN NET ASSETS (Unaudited)

|  | Thi  | ree months | ende | Nine months ended Dec. 31 |      |           |    |          |
|--|------|------------|------|---------------------------|------|-----------|----|----------|
|  | 2013 |            |      | 2012                      |      | 2013      |    | 2012     |
| NIODEAGE IN NET AGGETO                     |      |            |      | (00                       | 0's) |           |    |          |
| INCREASE IN NET ASSETS FROM OPERATIONS     | \$   | 106,327    | \$   | 31,748                    | \$   | 183,399   | \$ | 45,713   |
| DIVIDENDS TO SHAREHOLDERS                  |      |            |      |                           |      |           |    |          |
| Preferred Shares                           |      | (95)       |      | (95)                      |      | (284)     |    | (284)    |
| Common Shares                              |      | (2,438)    |      | (2,438)                   |      | (14,998)  |    | (14,998) |
|  |      | (2,533)    |      | (2,533)                   |      | (15,282)  |    | (15,282) |
| TAXATION CHANGE Net decrease in refundable |      |            |      |                           |      |           |    |          |
| dividend taxes on hand                     |      | _          |      | 257                       |      |           |    | 239      |
| INCREASE IN NET ASSETS                     |      | 103,794    |      | 29,472                    |      | 168,117   |    | 30,670   |
| NET ASSETS, BEGINNING OF PERIOD            | •    | 1,072,335  |      | 890,844                   |      | 1,008,012 |    | 889,646  |
| NET ASSETS, END OF PERIOD                  | \$   | 1,176,129  | \$   | 920,316                   | \$   | 1,176,129 | \$ | 920,316  |

# STATEMENTS OF NET REALIZED GAIN ON INVESTMENTS (Unaudited)

|  | Th | ree months         | ende | ed Dec. 31           | Nine months ended Dec. 31 |                    |    |                      |  |  |  |
|--|----|--------------------|------|----------------------|---------------------------|--------------------|----|----------------------|--|--|--|
|  |    | 2013               |      | 2012                 |                           | 2013               |    | 2012                 |  |  |  |
|  |    |                    |      | (00)                 | 0's)                      |                    |    |                      |  |  |  |
| Proceeds on sales of investments   | \$ | 33,079             | \$   | 625,391              | \$                        | 161,203            | \$ | 657,387              |  |  |  |
| Cost of investments, beginning of period Cost of investments purchased during the period |    | 852,391<br>28,055  |      | 725,294<br>622,003   |                           | 831,990<br>140,157 |    | 722,337<br>651,954   |  |  |  |
| Cost of investments, end of period   |    | 880,446<br>857,762 |      | 1,347,297<br>822,261 |                           | 972,147<br>857,762 |    | 1,374,291<br>822,261 |  |  |  |
| Cost of investments sold during the period   |    | 22,684             |      | 525,036              |                           | 114,385            |    | 552,030              |  |  |  |
| Realized gain on investments sold before income taxes Provision for income taxes         |    | 10,395<br>1,457    |      | 100,355<br>11,434    |                           | 46,818<br>6,198    |    | 105,357<br>11,991    |  |  |  |
| Net realized gain on investments   | \$ | 8,938              | \$   | 88,921               | \$                        | 40,620             | \$ | 93,366               |  |  |  |

# STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2013 (Unaudited)

| Number of Shares    |   | Cost              | Fair<br>value      | % of Fair value |
|---------------------|---|-------------------|--------------------|-----------------|
|                     |   | (00               | 00's)              |                 |
|                     | North America                                   |                   |                    |                 |
|                     | Canada  |                   |                    |                 |
| Common              |   |                   |                    |                 |
| 3,625,680<br>15,100 | Algoma Central Corporation <sup>1</sup>         | \$ 6,201<br>1,302 | \$ 60,186<br>1,168 |                 |
|                     |   | 7,503             | 61,354             | 5.1             |
|                     | United States                                   |                   |                    |                 |
| 140,880             | 3M Co   | 12,916            | 21,012             |                 |
| 167,810             | Allergan, Inc.                                  | 16,720            | 19,826             |                 |
| 223,690             | Automatic Data Processing Inc.                  | 11,814            | 19,221             |                 |
| 159,290             | Becton, Dickinson and Company                   | 12,057            | 18,716             |                 |
| 39,400              | Clorox Company (The)                            | 3,725             | 3,888              |                 |
| 364,050             | Coca-Cola Company (The)                         | 13,489            | 15,988             |                 |
| 318,270             | Colgate-Palmolive Company                       | 14,515            | 22,071             |                 |
| 58,300<br>282,400   | Computer Sciences Corporation                   | 2,901<br>7,266    | 3,466<br>10,119    |                 |
| 259,570             | Dollar Tree, Inc.                               | 9,847             | 15,574             |                 |
| 248,580             | Emerson Electric Company                        | 11,670            | 18,555             |                 |
| 91,910              | EOG Resources, Inc.                             | 10,920            | 16,402             |                 |
| 152,800             | Exxon Mobil Corporation                         | 11,697            | 16,447             |                 |
| 247,940             | Fiserv, Inc                                     | 8,275             | 15,572             |                 |
| 257,400             | General Mills, Inc.                             | 9,703             | 13,664             |                 |
| 8,920               | Google Inc                                      | 8,108             | 10,625             |                 |
| 197,280             | Halliburton Company                             | 6,398             | 10,649             |                 |
| 159,900             | Hormel Foods Corporation                        | 6,673             | 7,680              |                 |
| 93,620              | IBM Corporation                                 | 16,513            | 18,666             |                 |
| 173,680             | Johnson & Johnson                               | 12,119            | 16,917             |                 |
| 330,050             | JPMorgan Chase & Co                             | 13,648            | 20,525             |                 |
| 119,200<br>115,166  | Kimberly Clark CorporationKraft Foods Group Inc | 8,578<br>4,869    | 13,244<br>6,603    |                 |
| 166,000             | Merck & Co., Inc.                               | 6,184             | 8,838              |                 |
| 444,070             | MetLife, Inc                                    | 15,356            | 25,467             |                 |
| 261,200             | Microsoft Corporation                           | 7,404             | 10,396             |                 |
| 70,600              | Mondelez International Inc. Class A             | 1,644             | 2,650              |                 |
| 488,180             | Oracle Corporation                              | 15,678            | 19,871             |                 |
| 212,370             | PepsiCo, Inc.                                   | 14,427            | 18,734             |                 |
| 888,557             | Pfizer Inc.                                     | 24,662            | 28,938             |                 |
| 195,730             | Philip Morris International Inc                 | 12,978            | 18,137             |                 |
| 678,900             | Staples Inc.                                    | 8,690             | 11,474             |                 |
| 116,300             | Target Corporation                              | 7,869             | 7,826              |                 |
| 106,540             | Time Warner Cable Inc.                          | 9,047             | 15,348             |                 |
| 476,880             | US Bancorp                                      | 13,650            | 20,486             |                 |
| 174,100             | Verisk Analytics Inc. Class A                   | 7,169             | 12,171             |                 |
| 337,850             | Walgreen Company                                | 11,608            | 20,640             |                 |
| 61,000              | Waste Management Inc.                           | 1,944             | 2,911              |                 |
| 457,901             | Wells Fargo & Company                           | 21,900            | 22,106             |                 |
|                     |   | 414,631           | 581,423            | 48.2            |
| 04.000              | Mexico  | 4.000             | 0.740              | ^ <del>-</del>  |
| 84,000              | Fomento Economico Mexicano, S.A. de C.V. ADR    | 4,206             | 8,742              |                 |
|                     | Total North America                             | 426,340           | 651,519            | 54.0            |

# STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2013 (Continued) (Unaudited)

| Number of Shares     |  | Cost             | Fair<br>value      | % of Fair value |
|----------------------|--|------------------|--------------------|-----------------|
|                      |  | (000's)          |                    |                 |
|                      | Europe, excluding United Kingdom                                       |                  |                    |                 |
| 19,503<br>110,718    | Adidas AGAnheuser-Busch Inbev SA ADR                                   | \$ 873<br>9,623  | \$ 2,646<br>12,543 |                 |
| 538,349              | AXABanco Santander Central Hispano S.A                                 | 10,793           | 15,945             |                 |
| 1,781,778<br>164,480 | Bayer AG   | 15,976<br>14,373 | 16,973<br>24,618   |                 |
| 91,455<br>455.914    | Caśino Guichard-Perrachon S.A<br>Davide Campari-Milano S.p.A           | 8,647<br>2.544   | 11,225<br>4,059    |                 |
| 158,327              | Delhaize Group   | 11,562           | 9,993              |                 |
| 129,910<br>177,120   | Fresenius Medical Care & Co. KGaAFresenius Medical Care & Co. KGaA ADR | 8,950<br>2,863   | 9,837<br>6,691     |                 |
| 121,302              | Group Danone S.A   | 9,259            | 9,301              |                 |
| 59,498<br>650,640    | Kerry Group plcKoninklijke Ahold NV                                    | 1,570<br>9,117   | 4,386<br>12,443    |                 |
| 114,938              | Lafarge S.A.   | 7,401            | 9,175              |                 |
| 66,000<br>62,100     | L'Air Liquide S.A<br>LVMH Moet Hennessy Louis Viutton SA               | 6,104<br>11,040  | 9,943<br>12,068    |                 |
| 234,972              | Nestlé SA  | 12,046           | 18,314             |                 |
| 138,890<br>99,476    | Nestlé SA ADR<br>OMV AG  | 4,786<br>4,611   | 10,871<br>5,046    |                 |
| 438,326              | Orange S.A   | 7,906            | 5,781              |                 |
| 36,045<br>28,991     | Publicis GroupeRoche Holding AG  | 1,223<br>4,636   | 3,513<br>8,626     |                 |
| 198,330              | Sanofi   | 16,779           | 22,415             |                 |
| 183,808<br>728.732   | Schneider Electric S.A.<br>Securitas AB Class B                        | 12,914<br>6,338  | 17,078<br>8,237    |                 |
| 149,080              | Siemens AG   | 15,434           | 21,745             |                 |
| 554,020<br>120,800   | Telenor ASATotal S.A.  | 9,913<br>6,414   | 14,044<br>7,883    |                 |
| 107,000              | Total S.A. ADR   | 6,150            | 6,978              |                 |
|                      |  | 239,845          | 322,377            | 26.8            |
|                      |  |                  |                    |                 |
|                      | United Kingdom   |                  |                    |                 |
| 608,740<br>180,760   | BG Group plc<br>Diageo plc   | 11,134<br>5,635  | 13,923<br>6,369    |                 |
| 43,020               | Diageo plc ADR   | 3,254            | 6,055              |                 |
| 246,031<br>1,574,930 | GlaxoSmithKline plcHSBC Holdings Inc.                                  | 5,297<br>14,310  | 6,989<br>18,386    |                 |
| 535,600              | National Grid plc  | 6,064            | 7,440              |                 |
| 54,860<br>640,548    | National Grid plc ADR<br>Standard Chartered plc                        | 2,515<br>15,866  | 3,809<br>15,356    |                 |
| ,.                   |  |                  | <del></del>        | 6.5             |
|                      |  | 64,075           | 78,327             | 0.5             |
| 400.000              | Asia   | 0.000            | F 070              |                 |
| 169,600<br>99,900    | Asahi Group Holdings CoFamilymart Co., Ltd                             | 3,692<br>4,683   | 5,072<br>4,848     |                 |
| 93,900               | Fanuc Corporation  | 14,066           | 18,246             |                 |
| 412,400<br>48,800    | Inpex CorporationItochu Techno-Solutions Corporation                   | 5,779<br>1,416   | 5,612<br>2,102     |                 |
| 47,000               | KDDI Corporation   | 1,357            | 3,070              |                 |
| 27,788<br>250,000    | Keyence Corporation Kirin Holdings Company, Limited                    | 6,609<br>3,444   | 12,614<br>3,822    |                 |
| 982,500              | Konica Minolta Holdings Inc  | 8,106            | 10,400             |                 |
| 44,200<br>40,600     | Lawson IncMakita Corporation   | 3,000<br>1,206   | 3,512<br>2,262     |                 |
| 476,000              | Mitsubishi Tanabe Pharma Corporation                                   | 7,423            | 7,045              |                 |
| 1,629,400<br>627,000 | Mitsubishi UFJ Financial Group<br>Osaka Gas Co., Ltd                   | 10,754<br>2,715  | 11,416<br>2,605    |                 |
| 70,800               | Secom Co. Ltd.   | 3,320            | 4,524              |                 |
| 1,096,000<br>285,200 | Television Broadcasts Limited Toyota Motor Corporation                 | 7,059<br>12,873  | 7,773<br>18,481    |                 |
|                      |  | 97,502           | 123,404            | 10.2            |
|                      |  |                  |                    | 10.2            |

# STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2013 (continued) (Unaudited)

| Number of Shares   |   |    | Cost             |        | Fair<br>value   | % of Fair value |
|--------------------|---|----|------------------|--------|-----------------|-----------------|
|                    | Australia                                       |    | (0               | 000's) |                 |                 |
| 384,520<br>136,100 | Australia and New Zealand Banking Group Limited | \$ | 10,126<br>10,003 | \$     | 11,758<br>9,867 |                 |
|                    |   |    | 20,129           |        | 21,625          | 1.8             |
| 635,840            | South America Banco Bradesco S.A. ADR           | _  | 9,871            | _      | 8,474           | 0.7             |
|                    | Total investments                               | \$ | 857,762          | \$ 1   | ,205,726        | 100.0           |

<sup>&</sup>lt;sup>1</sup> This company and United can be significantly influenced by the same party.

# NOTES TO FINANCIAL STATEMENTS (Unaudited)

## Summary of significant accounting policies

## 1. Basis of presentation

The accompanying unaudited interim financial statements are prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and follow the same accounting policies and methods as the most recent annual financial statements, and should be read in conjunction with the notes to the Company's audited financial statements for the year ended March 31, 2013. The financial statements do not include all of the disclosures required under GAAP for annual financial statements.

### 2. Classification of fair value measurements

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted unadjusted prices in active markets for identical assets or liabilities (Level 1);
- Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly (Level 2); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

At both December 31, 2013 and March 31, 2013, all of the Company's investments were Level 1 investments. There were no year-to-date transfers between Level 1, 2 or 3 investments.

### **CORPORATE INFORMATION**

#### **HEAD OFFICE**

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### **EXTERNAL INVESTMENT MANAGERS**

Jarislowsky Fraser Limited, Toronto ValueInvest Asset Management S.A., Luxembourg

#### **AUDITORS**

PricewaterhouseCoopers LLP, Toronto

#### **CUSTODIAN**

**RBC Investor Services Trust** 

### TRANSFER AGENT AND REGISTRAR

Computershare Investor Services Inc. 100 University Avenue, 8th Floor Toronto, Ontario M5J 2Y1

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### TORONTO STOCK EXCHANGE LISTINGS

Ticker Symbol

Common UNC
First Preferred UNC.PR.A
Second Preferred, 1959 Series UNC.PR.B
Second Preferred, 1963 Series UNC.PR.C

#### **NET EQUITY VALUE**

The Company's Net Equity Value per Common Share is published on the Globe and Mail's website (www.globefund.com) and on the Company's website.

#### REPORTING PROCEDURE FOR ACCOUNTING AND AUDITING MATTERS

If you have a complaint regarding accounting, internal controls or auditing matters or a concern regarding questionable accounting or auditing matters, you should contact the Chairman of the Audit Committee at the following:

Mr. Michael J. White Chairman of the Audit Committee United Corporations Limited 165 University Avenue, 10th Floor Toronto, Ontario M5H 3B8

Email: michaeljwhite@sympatico.ca

Phone: 416-505-2677

You may submit your complaint or concern anonymously. Your submission will be kept confidential and will be treated in accordance with the Company's policy for reporting accounting or auditing matters.

### **WEBSITE**

www.ucorp.ca

