

THIRD QUARTER REPORT December 31, 2003

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

### **Operating Results**

#### Net investment income

The Company's net investment income in the third quarter of fiscal 2004 was \$2,418,000 compared to 2003 net investment income of \$3,685,000. On a year to date basis, net investment income decreased to \$8,703,000 in fiscal 2004 from \$9,635,000 in fiscal 2003. On a per common share basis, net investment income for the quarter decreased to \$0.19 in fiscal 2004 from \$0.29 in 2003 and on a year to date basis to \$0.69 in fiscal 2004 from \$0.77 in fiscal 2003.

Foreign dividend income in the third quarter increased by 1.6% to \$1,661,000 in fiscal 2004 from \$1,635,000 in fiscal 2003 and by 15.4% to \$7,402,000 in fiscal 2004 from \$6,416,000 in fiscal 2003 on a year to date basis. Canadian dividend income in the third quarter decreased by 39.8% to \$1,623,000 in fiscal 2004 from \$2,695,000 in fiscal 2003 and by 25.4% to \$4,565,000 in fiscal 2004 from \$6,117,000 in fiscal 2003 on a year to date basis. The decrease in Canadian dividend income is mainly due to the special dividend of \$1,275,000 that was paid by Rothmans Inc. in the third quarter of fiscal 2003. Interest income for the third quarter of fiscal 2004 amounted to \$297,000 compared to \$315,000 in fiscal 2003 and on a year to date basis amounted to \$1,050,000 in fiscal 2004 compared to \$750,000 is fiscal 2003.

Operating expenses in the quarter amounted to \$632,000 (2003 - \$559,000) and on a year to date basis to \$1,843,000 (2003 - \$1,834,000).

### Net gain (loss) on investments

The Company's net realized gain (loss) and change in unrealized appreciation of investments for the quarter ended December 31, 2003 was a net gain of \$56,234,000 compared with a net gain of \$27,980,000 in the quarter ended December 31, 2002. On a year to date basis, the Company earned a net gain of \$123,958,000 in fiscal 2004 compared to a net loss of \$111,658,000 in fiscal 2003. The performance of the investment portfolio reflects that most equity markets posted positive returns (in local currency) in the current quarter.

The investment portfolio of the Company is comprised of a mix of high and low yielding foreign and Canadian investments. Net investment income, net realized gain (loss) on investments, net change in unrealized appreciation of investments and net asset value per share will vary significantly from period to period depending on the investment mix which moves with the constantly changing economic environment.

#### **Dividends**

Regular quarterly dividends were paid on our preferred shares. The year to date dividends paid out of net investment income on the common shares totalled \$0.60 on a year to date basis in both fiscal 2004 and fiscal 2003.

#### **Assets**

Total assets at December 31, 2003 were \$758,656,000, which is an increase of 23.9% from the total assets of \$612,198,000 at March 31, 2003. The cost of investments in foreign equities at December 31, 2003 was \$414,143,000, an increase of 6.7% from \$388,212,000 at March 31, 2003. The market value of foreign equities at December 31, 2003 was \$404,304,000 compared to \$303,493,000 at March 31, 2003, an increase of 33.2%. The cost of investments in Canadian equities decreased by 5.7% in the first three quarters of fiscal 2004 to \$192,896,000 from \$204,486,000 at March 31, 2003. The market value of Canadian equities at December 31, 2003 was \$317,559,000, an increase of 19.9% compared to \$264,971,000 at March 31, 2003. The increase in net assets was partially offset by the cash dividends of \$7,599,000 (2003 - \$7,599,000) that were paid during the nine month period ended December 31, 2003.

### MANAGEMENT'S DISCUSSION AND ANALYSIS (cont'd)

### Assets (cont'd)

Overall, the Company's net equity value per share increased to \$59.58 at December 31, 2003 from \$49.33 at March 31, 2003. Based on reinvestment of distributions at month-end net equity values, the Company's net asset value per share increased by 22.1% in the nine months ended December 31, 2003. During the comparable period, the S&P/TSX Composite Total Return Index increased 31.3% and the MSCI World Index (C\$) increased by 23.8%.

### **Liquidity and Capital Resources**

Liquidity refers to the Company's ability to maintain a cash flow adequate to fund operations and capital investments on a timely and cost efficient basis. It is the objective of the Company to earn an above average rate of return primarily through long-term capital appreciation and dividend income. The investment portfolio will be invested principally in equities. From time to time, however, assets of the Company may be invested in interest bearing short-term securities pending the selection of suitable equity investments. The Company's income from operations after payment of taxable dividends is used to fund operating costs as well as provide resources for additional investments.

United Corporations Limited has always been a vehicle for long term growth through investment in common equities. Management believes that over long periods of time, common equities as an asset class will outperform fixed income instruments or balanced funds.

As the fund's investment philosophy is of a long-term nature, short-term volatility is expected and tolerated. We remain confident that our investment strategy will reward our shareholders over the long term.

February 5, 2004

Duncan N.R. Jackman Chairman of the Board

# **CONSOLIDATED STATEMENT OF NET ASSETS** (Unaudited)

	Dec	ember 31 2003		March 31 2003
	(in thousands)			
ASSETS				
Investments, at indicated market value		<b>=</b> 00.004	•	500 705
(cost - \$607,039; March 31, 2003 - \$592,698)	\$	723,204	\$	568,705
Cash		6,194		4,675
Short-term investments		26,702		34,043
Receivable in respect of investments sold		754		1,287
Income taxes receivable		182		1,581
Accrued income on investments		1,289		1,654
Other assets		331	_	253
		758,656		612,198
LIABILITIES				
Accounts payable and accrued liabilities		532		451
Payable in respect of investments purchased		1,906		2,478
Future income taxes on unrealized net capital gains		21,887		· —
		24,325	_	2,929
Net assets, at indicated market value	\$	734,331	\$	609,269
SHAREHOLDERS' EQUITY				
Stated capital				
52,237 First Preferred Shares	\$	119	\$	119
200,000 Second Preferred Shares		6,000	•	6,000
12,194,193 Common Shares		534,881		534,881
, , , , , , , , , , , , , , , , , , , ,		541,000	_	541,000
Retained earnings		99,053		92,262
Unrealized appreciation (depreciation) of investments		94,278		(23,993)
, , ,	_		_	
Total shareholders' equity	<b>\$</b>	734,331	\$ =	609,269

### APPROVED BY THE BOARD:

DUNCAN N.R. JACKMAN Director

J.C. WANSBROUGH Director

# **CONSOLIDATED STATEMENT OF OPERATIONS** (Unaudited)

(0.1202.102)	Three month	s ended Dec. 31	Nine months 6	ended Dec. 31	
	2003	2002 2003		2002	
INVESTMENT INCOME Dividends:		(thousand	ds of dollars)		
ForeignCanadian	\$ 1,661 1,623	\$ 1,635 2,695	\$ 7,402 4,565	\$ 6,416 6,117	
Interest	3,284 297	4,330 315	11,967 1,050	12,533 750	
Expenses: Operating	3,581	<u>4,645</u> 559	13,017	13,283	
Income taxes	531 1,163	401 960	2,471	1,814	
NET INVESTMENT INCOME	2,418	3,685	8,703	9,635	
REALIZED AND UNREALIZED GAIN (LOSS) ON INVESTMENTS Net realized gain (loss) on investments	1,930	2,459	5,687	(4,722)	
Net change in unrealized appreciation (depreciation) of investments	54,304	25,521	118,271	(106,936)	
NET GAIN (LOSS) ON INVESTMENTS	56,234	27,980	123,958	(111,658)	
INCREASE (DECREASE) IN NET ASSETS FROM OPERATIONS	\$ 58,652	\$ 31,665	\$ 132,661	\$ (102,023)	

# CONSOLIDATED STATEMENT OF NET REALIZED GAIN (LOSS) ON INVESTMENTS (Unaudited)

	Three month	s ended Dec. 31	Nine months ended Dec		
	2003	2002	2002		
		(thousand	ds of dollars)		
Proceeds on sales of investments	\$ 20,772	\$ 30,099	\$ 84,839	\$ 171,765	
Cost of investments, beginning of period Cost of investments purchased	597,582	567,705	592,698	580,922	
during the period	28,028	39,760	92,237	175,244	
Cost of investments, end of period	625,610 607,039	607,465 579,825	684,935 607,039	756,166 579,825	
Cost of investments sold during the period	18,571	27,640	77,896	176,341	
Realized gain (loss) on investments sold before taxes	2,201	2,459	6,943	(4,576)	
net taxable capital gains (losses)	271	<u></u>	1,256	146	
Net realized gain (loss) on investments	\$ 1,930	\$ 2,459	\$ 5,687	<u>\$ (4,722)</u>	

(See accompanying note)

# **CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS** (Unaudited)

	Three months	s ended Dec. 31	Nine months ended Dec.		
	2003	2002	2003	2002	
		(thousand	s of dollars)		
INCREASE (DECREASE) IN NET ASSETS RESULTING FROM OPERATONS	\$ 58,652	\$ 31,665	\$ 132,661	\$ (102,023)	
DISTRIBUTIONS TO SHAREHOLDERS					
Common shareholders Preferred shareholders	(2,438) (94)	(2,438) (94)	(7,316) (283)	(7,316) (283)	
	(2,532)	(2,532)	(7,599)	(7,599)	
INCREASE (DECREASE) IN NET ASSETS	56,120	29,133	125,062	(109,622)	
NET ASSETS, BEGINNING OF PERIOD	678,211	619,300	609,269	758,055	
NET ASSETS, END OF PERIOD	\$ 734,331	\$ 648,433	\$ 734,331	\$ 648,433	

# CONSOLIDATED STATEMENT OF RETAINED EARNINGS (Unaudited)

(Unaudited)	Nine months ended Dec. 3				
	2003	2002			
	(thousand	ds of dollars)			
RETAINED EARNINGS, BEGINNING OF PERIOD	\$ 92,262	\$ 87,802			
Net investment income	8,703	9,635			
Net realized gain on investments	5,687	· —			
Refundable taxes recovered	1,590	_			
	108,242	97,437			
Deduct:					
Dividends from net investment income					
First preferred shares	59	59			
Second preferred shares	224	224			
Common shares	7,316	7,316			
Net realized loss on investments	_	4,722			
Provision for refundable taxes	1,590				
	9,189	12,321			
RETAINED EARNINGS, END OF PERIOD	\$ 99,053	\$ 85,116			

# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2003** (Unaudited)

Number of Shares		Cost		arket 'alue	% of Market
		 (00	00's)		
	North America				
	Canada				
Preferred					
140,000	Nortel Networks Limited \$1.275 Series F	\$ 3,512	\$	2,807	0.4
Common					
362,568	Algoma Central Corporation	6,201		22,661	
415,202	Bank of Nova Scotia	14,316	:	27,320	
123,500 206,800	Cameco Corporation Canadian Tire Corp. Ltd. Class A	2,581 5,897		9,232 8,158	
100,000	Canadian Utilities Class A	4,894		5,786	
33,180	Canfor Corporation	361		374	
186,913	Enbridge Inc.	5,097		10,037	
170,196	Encana Corporation	5,918		8,680	
215,000	Great-West Lifeco Inc.	6,144		9,782	
123,480 406,000	Imperial Oil Limited Jean Coutu Group Inc.	3,710 3,756		7,104 6,455	
131,300	Loblaw Cos. Limited	6.529		8.771	
36,353	Magna International Inc. Class A	2,217		3,782	
380,200	Manulife Financial Corporation	12,583		15,911	
510,000	Metro Inc.	4,755		11,169	
296,255	Nexen Inc.	9,407		13,900	
97,000 28,600	Nova Chemicals Corporation Petro-Canada	2,759 1.467		3,399 1.828	
42,000	Potash Corp. of Saskatchewan	3.664		4.714	
117,000	Power Financial Corporation	1,346		5,795	
223,400	Quebecor Inc.	8,131		5,286	
149,900	Rogers Communications Inc. Class B	3,075		3,199	
255,000 379,928	Rothmans Inc	5,490 11,045		7,433 23,479	
210,300	Shaw Communications Inc. Class B	7,063		4.242	
145,420	Shell Canada Ltd. Class A	4,783		8,907	
302,900	Slocan Forest Products Ltd.	2,785		4,459	
138,550	SNC-Lavalin Group Inc. Class A	1,752		7,066	
126,305 162,970	Sun Life Financial Services of Canada Talisman Energy Inc	2,879 7,312		4,080 11,981	
200,625	Thomson Corporation (The)	9,138		9,445	
363,208	Toronto-Dominion Bank	6,875		15,723	
389,700	TransCanada Corporation	5,920		10,865	
240,000	TVA Group Inc. Class B	3,202		5,035	
125,600 37,800	West Fraser Timber Co. Ltd	2,866 3,466		4,773 3,921	
37,000	Western (George) Elimited	 189,384	3	14,752	43.5
		,		•	
71.000	United States Abbott Laboratories	4,592		4,276	
121,000	Albertsons Inc.	4,875		3,542	
157,000	Altria Group, Inc.	12,524		11,042	
50,000	American International Group Inc.	3,942		4,283	
64,300	Bank of America Corporation	6,631		6,684	
37,000 40,000	Cardinal Health Inc	2,995 4,888		2,924 4,466	
30,500	The Chubb Corporation	2,784		2,684	
38,700	Citiaroup Inc.	2,469		2,428	
60,000	Colgate Palmolive Company	4,580		3,881	
59,900	Comcast Corporation Sp. Class A	2,405		2,422	
73,900 100.000	ConocoPhillips	5,551		6,262	
126,000	CVS Corporation  Disney (Walt) Company	4,706 4,644		4,668 3,799	
50,000	Emerson Electric Company	4,279		4,184	
64,000	Entergy Corporation	4,557		4,725	
59,800	Exxon Mobile Corporation	3,621		3,169	
49,800	Fannie Mae	5,615		4,831	
26,000 4,900	Fifth Third BancorpFreddie Mac	1,866 352		1,986 369	
4,900	I ICUUIC IVIAC	332		508	

# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2003 (Continued) (Unaudited)**

Number of Shares		Cost	Market Value	% of Market
		(000	o's)	
	United States (continued)			
80,000	General Electric Company	3,667	3,203	
45,000	Gillette Company	2,120	2,136	
40,000 90.000	Hartford Financial Services Group, IncHCA Inc	3,606 5,170	3,052 4,997	
207,200	Hewlett-Packard Company	6,128	6,151	
80,000	IMS Health Inc.	2,477	2,570	
57,000	Jefferson-Pilot Corp	4,123	3,731	
69,400	Johnson & Johnson	4,941	4,634	
61,600	JP Morgan Chase & Co.	3,680	2,924	
67,000 27,000	Kimberly Clark Corporation	5,812 2,773	5,117 2,694	
50,000	Lehman Brothers Holdings Inc	4,650	2,094 2,985	
46,000	Metlife, Inc.	1,627	2,002	
90,600	Microsoft Corporation	3,872	3,225	
143,700	Norfolk Southern Corporation	3,896	4,392	
42,000	PartnerRe Ltd.	3,233	3,151	
77,000	Pepsico	5,042	4,639	
217,600	Pfizer Inc.	12,157	9,936	
585,000 28,100	Qwest Communications International Inc	5,979 783	3,266 796	
51,300	Sempra Energy	1,985	1,993	
170,850	Time Warner Inc.	4,902	3,972	
77,600	Travelers Property Casualty Corporation Class A	1,831	1,683	
20,600	Valero Energy Corporation	1,060	1,234	
61,900	Washington Mutual, Inc.	3,312	3,209	
69,000 46,000	Wells Fargo & Company	4,578 5,422	5,252 4,319	
14,300	Whirlpool CorporationXL Capital Ltd. Class A	5,422 1,813	1,435	
14,500	AL Capital Eta. Class A			
		198,515	181,323	25.1
	Total North America	391,411	498,882	69.0
	Latin America			
62,590	Cemex SA de C.V	2,787	2,119	
119,900	Petroleo Brasileiro S.A. ADR	3,748	4,131	
		6,535	6,250	0.8
		-,	-,	
	Europe, excluding United Kingdom			
57,321	ACS, Actividades de Construccion Y Servicios S.A	2,793	3,611	
27,425	L'Air Liquide SA	5,636	6,251	
104,520	Alcatel SA ADR	2,129	1,736	
213,400	Arcelor	4,368	4,822 4,115	
58,700 48,600	Assurances Générales de France	4,438 3,375	4,115	
68,600	Continental AG	2.832	3.350	
40,000	Credit Suisse Group	1,906	1,890	
68,000	DSM NV	4,434	4,321	
197,400	ENI S.P.A.	4,533	4,808	
46,620	Essilor International	2,606	3,112	
64,000 6,000	Fresenius Medical Care AG ADR Groupe Danone	2,512 1,263	1,931 1,264	
4,800	Hannover Rueckversicherung-AG	185	217	
12,187	HeidelbergCement AG	513	665	
102,000	Heineken NV	6,103	5,013	
110,000	ING Groep N.V. ADR	4,093	3,328	
10,000	ING Groep N.V.	409	301	
34,000	L'Oreal	3,243	3,598	
240,000 15,600	Luxottica Group SPA ADRMOL Magyar OLAJ - ES Gazipari	5,944 603	5,397 613	
62,000	Nestlé S.A. ADR	5,126	5,020	
50,000	Novartis AG ADR	2,630	2,965	
19,000	PSA Peugëot Citroen	1,354	1,250	
32,000	Roche Holding AG	4,261	4,168	
70,000	Royal Dutch Petroleum Company	4,871	4,740	

# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2003 (Continued) (Unaudited)**

Number of Shares		Cost	Market Value	% of Market
		(0	00's)	
2.000	Europe, excluding United Kingdom (cont'd)	0.040	0.550	
2,000	Synthes-Stratec Inc	2,046 5,397	2,556 5.445	
103,000 36,000	Total Fina Elf SA ADR	4,015	4,304	
51,000	Unilever NV	3,822	4,278	
140,000	Vestas Wind Systems A/S	4,282	2,939	
80,600	Volkswagen AG	4,814	5,792	
,		106,536	107,946	14.9
	United Kingdom	,	,	
192,000	Aviva PLC	1,871	2,171	
75,000	Diageo PLC ADR	5,729	5,124	
50,000	GlaxoSmithKline PLC ADR	3,548	3,013	
110,390	GlaxoSmithKline PLC	3,014	3,259	
53,880	HSBC Holdings PLC ADR	4,866	5,488	
340,677	Intercontinental Hotels Group PLC	2,883	4,157	
1,243,000	Royal & Sun Alliance Insurance Group PLC	8,022	2,530	
738,700	Safeway PLC	5,295	4,839	
70,000	Vodafone Group PLC ADR	2,277	2,265	
1,498,000	Vodafone Group PLC	4,130	4,786	
114,000	Whitbread PLC	1,642	1,891	
		43,277	39,523	5.4
	Asia			
76,000	Canon Inc.	4,318	4,576	
4,800,000	China Petroleum and Chemical Corporation	1,505	2,777	
527,942 107,786	Compal Electronics Inc.	3,421	4,742	
107,786 54,100	Emerging Markets Investors Fund	3,639	3,611 1,038	
80,000	Flextronics International Ltd	1,020 5,159	4,595	
40,800	Kookmin Bank	1,727	1,976	
170,000	Nippon Meat Packers, Inc.	2,119	2,150	
434,000	Nissan Motor Co., Ltd.	4,508	6,410	
28,700	Posco	3,689	5,076	
14,500	Promise Co., Ltd.	654	817	
903,000	PTT Public Company Limited	3,284	5,453	
203,000	Shinhan Financial Group Co., Ltd.	2,614	4,196	
37,200	Siam Investment Fund	527	631	
21,000	Singapore Airlines Ltd.	160	179	
92,820	Sony Corporation ADR	5,982	4,159	
4,000 360	Sony Corporation	580 1,651	179 2,480	
530,000	Sumitomo Mitsui Financial Group Television Broadcasts Limited	3,267	2,460 3,459	
440	UFJ Holdings Inc.	1,571	2,735	
		51,395	61,239	8.5
	Israel			
697,000	Bank Hapoalim Ltd	2,116	2,217	0.3
037,000	Bank Hapoaiini Eta.			0.5
	Australia			
176,000	National Australia Bank Limited	5,136	5,121	
117,000	Qantas Airways Limited	328	374	
		5,464	5,495	0.8
	South Africa			
47 000		005	044	0.4
17,600	Sappi Limited	305	311	
	Total equities	607,039	721,863	99.8
	Farmer Communication and Color L. C.		4044	2.2
	Forward Currency Contracts, net - Schedule 1		1,341	
	Total investments	\$ 607,039	\$ 723,204	100.0
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# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT DECEMBER 31, 2003 (Continued) (Unaudited)**

Schedule 1 - Forward Currency Contracts, net

Forward contracts to sell foreign currencies for Canadian dollars:

Par value (in millions)	Currency	Number of Contracts	Contract Rates	Settlement Ui Date ga	
40.0	USD	3	1.3079 - 1.3333	March 18, 2004	\$ 1,341

All counterparties currently have an approved credit rating equivalent to A-1+.

# NOTE TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# Summary of significant accounting policies

Basis of presentation

The accompanying unaudited interim consolidated financial statements are prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and follow the same accounting policies and methods as the most recent annual financial statements and should be read in conjunction with the notes to the Company's audited financial statements for the year ended March 31, 2003.

#### **CORPORATE INFORMATION**

#### **Head Office**

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Telephone: 416-947-2578 Fax: 416-868-6199

### **Investment Managers**

Jarislowsky Fraser Limited, Toronto

Sanford C. Bernstein & Co., LLC, New York

#### **Auditors**

PricewaterhouseCoopers LLP, Toronto

### **Transfer Agent and Registrar**

Computershare Investor Services Inc. 100 University Avenue, 9th Floor Toronto, Ontario M5J 2Y1

Telephone: 416-981-9633 Toll Free: 1-800-564-6253

### **Stock Exchange Listings**

Common UNC
First Preferred UNC.PR.A
Second Preferred, 1959 Series UNC.PR.B
Second Preferred, 1963 Series UNC.PR.C

#### **Net Asset Value**

The Company's Net Asset Value per share is published every Saturday in the Mutual fund section of the Globe and Mail (under "Fund Asset Values") and in the National Post (under "Closed End Funds").