

**ANNUAL REPORT 2006** 

Incorporated under the Laws of Canada



## THE FISCAL YEAR AT A GLANCE

Year ended March 31		2006		2005
Net equity value per Common Share	\$	76.46	\$	67.13
Net investment income per Common Share	\$	1.04	\$	1.02
Regular dividends per Common Share	\$	0.80	\$	0.80
Net assets	\$	940,068	\$	826,344
Investment income	\$	20,480	\$	19,786
Net investment income	\$	13,054	\$	12,840
Number of Common Shares outstanding at year end	12	2,194,193	12	2,194,193

In thousands of dollars, except number of Common Shares outstanding and per share amounts.

# **ANNUAL MEETING OF SHAREHOLDERS**

The Annual Meeting of Shareholders will be held at 11:45 a.m. on Monday, June 26, 2006, at the Head Office of the Company at The Dominion of Canada General Insurance Company Building, 4th Floor, 165 University Avenue, Toronto. All Shareholders are invited to attend.

**HEAD OFFICE** 

Tenth Floor, 165 University Avenue, Toronto, Ontario, M5H 3B8

Tel: 416-947-2578 Fax: 416-362-2592

Toronto Stock Exchange

SHARES LISTED
STOCK SYMBOLS

Common Shares
UNC
First Preferred Shares
UNC.PR.A
1959 Series Second Preferred Shares
UNC.PR.B
1963 Series Second Preferred Shares
UNC.PR.C

BANKERS
AUDITORS
TRANSFER AGENT AND REGISTRAR
WEBSITE

The Bank of Nova Scotia
PricewaterhouseCoopers LLP
Computershare Investor Services Inc.
www.ucorp.ca

#### **BOARD OF DIRECTORS**

J. CHRISTOPHER BARRON Chairman

Scotia Cassels Investment Counsel Limited

E. KENDALL CORK Managing Director

Sentinel Associates Limited

DUNCAN N. R. JACKMAN

Chairman, President and
Chief Executive Officer

E-L Financial Corporation Limited

THE HONOURABLE HENRY N. R. JACKMAN Honorary Chairman

The Empire Life Insurance Company

A. STEPHEN PROBYN Chairman and

Chief Executive Officer
The Probyn Group

HELEN J. ROTENBERG Corporate Director

MARK M. TAYLOR Executive Vice-President and

Chief Financial Officer

E-L Financial Corporation Limited

J. CHRISTOPHER WANSBROUGH Director

Rogers Communications Inc.

MICHAEL J. WHITE President

Co-operators Investment Counselling Limited

**OFFICERS** 

DUNCAN N. R. JACKMAN Chairman and President

MARK M. TAYLOR Secretary

TRAVIS R. EPP Treasurer

## MANAGEMENT'S DISCUSSION AND ANALYSIS

This document has been prepared for the purpose of providing Management's Discussion and Analysis ("MD&A") of the financial position and results of operations for United Corporations Limited ("United" or the "Company") for the years ended March 31, 2006 and 2005. This MD&A should be read in conjunction with the Company's March 31, 2006 year end consolidated financial statements, which form part of the Company's 2006 Annual Report dated May 11, 2006. The financial statements have been prepared in accordance with Canadian generally accepted accounting principles and, unless otherwise noted, both the financial statements and this MD&A are expressed in Canadian dollars.

The MD&A contains certain forward-looking statements that are subject to risks and uncertainties that may cause the results or events mentioned in this discussion to differ materially from actual results or events. No assurance can be given that the results, performance or achievements expressed in, or implied by, the forward-looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

#### **Market Review**

Global stock markets performed reasonably well in fiscal 2006. The performance of global equities was somewhat mitigated by foreign currency movements in fiscal 2006 as the Canadian dollar strengthened against most other currencies.

The net equity value of the Company's Common Shares is determined by deducting the outstanding Preferred Shares at their cost of redemption from the net assets. Net equity value per Common Share is the net equity value divided by the number of Common Shares outstanding. Overall, the Company's net equity value per share increased to \$76.46 at March 31, 2006 from \$67.13 at March 31, 2005. Including the reinvestment of dividends at month-end net equity values, the Company's net equity value per share increased 15.2% in fiscal 2006.

The Company's global investment portfolio performed well in fiscal 2006. Jarislowsky Fraser Limited ("Jarislowsky"), which manages approximately 66% of the investment portfolio, achieved a return of 15.5% in fiscal 2006. Sanford C. Bernstein & Co. Inc., LLC, a wholly owned subsidiary of Alliance Capital Management L.P. ("Bernstein"), which manages approximately 30% of the investment portfolio, achieved a return of 23.3%. A portion of Bernstein's performance was due to a successful currency hedging strategy which preserved capital.

In Canadian dollar terms, in fiscal 2006, the TSX Total Return Index increased 28.4%, the MSCI World Index increased 13.9% and the S&P 500 Index increased 7.8%. The fiscal 2006 market performance was in excess of the returns of fiscal 2005 in which the TSX Total Return Index increased 13.9%, the MSCI World Index increased 2.1% and the S&P 500 Index decreased 1.5%.

# **Operating Results - Fiscal 2006**

#### Net Investment Income

Net investment income increased to \$13,054,000 from \$12,840,000 in fiscal 2005, an increase of 1.7%. The increase was due to an increase in foreign dividends which more than offset the increase in management costs. The increase in foreign dividends is a result of the continued shift to non-Canadian assets. There were no special foreign dividends received in fiscal 2006, unlike fiscal 2005, in which special dividends were received from InterContinental Hotels Group PLC and Microsoft Corporation. Canadian dividend income in fiscal 2006, which included a special dividend from Rothmans Inc., was relatively unchanged from fiscal 2005.

Management costs increased to \$2,839,000 in fiscal 2006 from \$2,517,000 in fiscal 2005. Management costs, which include management and administrative services, are market based and will increase in a fiscal year where the assets under management increase. The administrative services are provided by E-L Financial Corporation Limited, which is a related party (Note 6). The Company continued to maintain its low management expense ratio ("MER") at 0.41%, which is unchanged from fiscal 2005.

# Net Gain on Investments

The Company realized a Net gain on investments sold before taxes of \$52,674,000 in the current year compared to a net gain of \$30,090,000 in fiscal 2005. The majority of the Company's realized gains were as a result of the sale of Canadian equities. The largest gains realized were from Nexen Inc., Royal Bank of Canada, Talisman Energy Inc., Shinhan Financial Group Co., Ltd., ConocoPhillips and Arcelor. The most significant losses realized during the year were from sales of Heineken NV, Svenska Cellulosa AB-B (SCA) and Vestas Wind Systems A/S. During the year, Bernstein continued to mitigate its exposure to U.S. dollar denominated investments by utilizing forward currency contracts. The use of forward currency contracts on a portion of the Company's exposure to the U.S. dollar resulted in a realized gain of \$3,066,000 (2005 - \$6,704,000).

## MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)

In addition to the net realized gains achieved in the year, the Company's unrealized appreciation of investments increased by \$67,073,000 in fiscal 2006 (2005 - \$43,867,000). While many investments performed well during the year, it was the Company's exposure to Canadian equities that were most rewarding. The largest gains, in addition to the equities previously mentioned in Net gain on investments, were from the investments in Algoma Central Corporation ("Algoma") (Note 6), Manulife Financial Corporation, Toronto-Dominion Bank and Shell Canada Ltd. The poorest performers in fiscal 2006 were Loblaw Cos. Limited and HCA Inc.

## Operating Results - Fourth Quarter, Fiscal 2006

Global stock markets generally posted very positive results in the quarter ended March 31, 2006. Canada, in particular, performed extremely well in the quarter. The Canadian dollar was relatively flat compared to the U.S. dollar in the quarter. In Canadian dollar terms, in the fourth quarter of fiscal 2006, the S&P/TSX Composite Index increased 8.0%, the MSCI World Index increased 6.7% and the S&P 500 Index increased 4.3%.

The Company's global investment portfolio performed strongly in the fourth quarter of fiscal 2006. Jarislowsky achieved a return of 4.7% and Bernstein achieved a return of 9.8%.

The Company's net equity value per share increased to \$76.46 at March 31, 2006 from \$72.74 at December 31, 2005. Including the reinvestment of dividends at month-end net equity values, the Company's net equity value per share increased 5.4% in the fourth quarter of fiscal 2006.

#### **Three Year Results**

A summary of various financial data for each of the last fiscal three years is as follows (in thousands of dollars, except "per share" amounts):

	2006	2005	2004
Net investment income per Common Share	\$ 1.04	\$ 1.02	\$ 0.91
Net gain on investments per Common Share	9.09	5.60	11.88
Cash dividends per Common Share	0.80	0.80	0.80
Cash dividends per Preferred Share	1.50	1.50	1.50
Total assets	995,988	863,442	783,752
Investment income	20,480	19,786	17,277
Net investment income	13,054	12,840	11,419
Net gain on investments	110,863	68,272	144,937

The performance of United, as demonstrated above, suggests that the performance of equity markets (C\$) has been positive in recent years. In fact, the TSX Total Return Index, the MSCI World Index and the S&P 500 Index have generally posted positive returns in each of the last three fiscal years. The only exception was the S&P 500 Index which posted a minor decline in fiscal 2005. The fluctuation of the investment income is mainly due to special dividends that were received in fiscal 2005. The special dividends are discussed further in the Quarterly Review.

## **MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

## Quarterly Review - Fiscal 2006 and 2005

The following tables summarize various financial results on a quarterly basis for the current and prior fiscal years:

	2006 Fiscal Year						
		Quarte	ended				
	Jun. 30	Sept. 30	Dec. 31	Mar. 31			
	(in thousands of dollars, except per share amounts)						
Investment income	\$ 7,602	\$ 4,302	\$ 3,552	\$ 5,024			
Net investment income	5,030	2,756	2,203	3,065			
Per Common Share: 1							
Net investment income	\$ 0.40	\$ 0.22	\$ 0.18	\$ 0.24			
Net gain on investments	1.20	3.14	1.06	3.69			
Increase in net assets from operations	\$ 1.60	\$ 3.36	\$ 1.24	\$ 3.93			

		2005 Fisc	al Year	
		Quarter	ended	
	Jun. 30	Sept. 30	Dec. 31	Mar. 31
	(in the	ousands of dollars, ex	cept per share amo	unts)
Investment income	\$ 6,567	\$ 4,039	\$ 4,549	\$ 4,631
Net investment income	4,239	2,651	2,971	2,979
Per Common Share: 1				
Net investment income	\$ 0.34	\$ 0.21	\$ 0.24	\$ 0.23
Net gain (loss) on investments	1.11	(0.90)	3.31	2.08
Increase (decrease) in net assets from operations	\$ 1.45	\$ (0.69)	\$ 3.55	\$ 2.31

<sup>&</sup>lt;sup>1</sup> The net investment income per Common Share is net of preferred dividends paid during the period.

Investment income is primarily derived from dividend income that is earned by the Company. While North American investments generally pay regular quarterly dividends, investments outside of North America often pay less frequently. Generally, dividends earned on investments outside of North America peak in the first quarter of the fiscal year. Further, there are occasions when investments pay special dividends. Recent examples of special dividends paid include Rothmans Inc. in the first quarter of fiscal 2006 and both Intercontinental Hotels Groups PLC and Microsoft Corporation in the third quarter of fiscal 2005.

## **Investment Strategy**

United is a closed-end investment corporation that trades on the Toronto Stock Exchange. United has always been an investment vehicle for long-term growth through investments in common equities, as management believes that over long periods of time, common equities, as an asset class, will outperform fixed income instruments or balanced funds. From time to time, however, assets of the Company may be invested in interest-bearing short-term securities pending the selection of suitable equity investments.

The objective of the Company is to earn an above average rate of return through long-term capital appreciation and dividend income from the Company's portfolio of equity investments. In fiscal 2003, the investment strategy of the Company changed to allow for increased investment in non-Canadian capital markets. The equity investments in the portfolio currently reflect global investment opportunities.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)

The investment portfolio of the Company is comprised of a mix of high yielding and low yielding foreign and Canadian equities. Net investment income, net realized gains (losses) on investments, net change in unrealized appreciation of investments and net equity value per share will vary significantly from period to period depending on the selection of the global equities which moves with the constantly changing economic environment and market conditions.

The external investment portfolio of the Company is managed by Jarislowsky and Bernstein. Each of the managers has a global equity mandate and is allowed to hedge the foreign currency exposure of any non-Canadian investment.

The Company also manages a portion of the investments in the portfolio. The two investments managed by the Company are Algoma and the Emerging Markets Investors Fund. Algoma and United are related parties, as both companies can be significantly influenced by the same party. In Management's view, the investment in Algoma is consistent with the Company's investment strategy and contributes to achieving the investment objective of the Company. Further related party information is provided in Note 6 to the consolidated financial statements and in the consolidated statement of investments.

#### **Risks**

The Company faces a broad range of risks and uncertainties in managing a global equity portfolio. Risks of investing in United include, among others, market risk, business risk, foreign currency risk, liquidity risk, regulatory risk, sovereign risk and securities lending risk. These risks are described in the Risks section of the Company's Annual Information Form.

## **Disclosure Controls and Procedures**

As at March 31, 2006, the effectiveness of the design and operation of the Company's disclosure controls and procedures was evaluated by management, under the supervision and with the participation of the President and Treasurer. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon that evaluation and as at March 31, 2006, the President and Treasurer concluded that the disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in the reports the Company files and submits under applicable Canadian securities laws is recorded, processed, summarized and reported as and when required.

# **Share Data**

As at March 31, 2006, the following shares were issued and outstanding: 52,237 First Preferred Shares, 80,290 1959 Series Second Preferred Shares, 119,710 1963 Series Second Preferred Shares and 12,194,193 Common Shares.

#### **Liquidity and Capital Resources**

Liquidity refers to the Company's ability to maintain a cash flow adequate to fund operations and capital investments on a timely and cost efficient basis. The Company's income from operations after payment of taxable dividends is used to fund operating costs as well as provide resources for additional investments. The investment portfolio held by the Company is very liquid.

The Company pays quarterly dividends on its Common and Preferred Shares in February, May, August and November of each year. For Common Shares, the quarterly dividend is \$0.20 per Common Share. The amount of the dividend on the Preferred Shares alternates on a quarterly basis. The dividends are \$0.38 per Preferred Share in February and August and \$0.37 per Preferred Share in May and November.

#### **Additional Information**

Additional information relating to United, including the Company's Annual Information Form, may be found on SEDAR at www.sedar.com.

# **MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

## **Retirement of Directors**

The Board would like to express its tremendous gratitude to The Honourable Henry N.R. Jackman, Mr. J. Christopher Barron and Mr. J. Christopher Wansbrough, on the occasion of their retirement. Mr. Jackman was first appointed as a Director of the Company in 1972, and he also served as Chairman of the Board for many years. Mr. Barron was appointed to the Board in 2002, and his extensive knowledge of the investment industry has been very valuable to the Company. Mr. Wansbrough was appointed to the Board in 1989 and has participated actively in the Company, including serving as Chairman and President of the Company from 1992 through 1996 as well as the Chairman of the Audit Committee in recent years.

The significant contributions of these three gentlemen have been very beneficial to the shareholders of the Company.

May 11, 2006

Duncan N.R. Jackman Chairman of the Board

# STATEMENT OF FINANCIAL HIGHLIGHTS

For each of the years in the five year period ended March 31, 2006

DATA PER COMMON SHARE	2006	2005	2004	2003	2002
NET EQUITY VALUE,					
beginning of year	\$ 67.13	\$ 61.32	\$ 49.33	\$ 61.53	\$ 58.94
INCOME FROM INVESTMENT					
OPERATIONS AVAILABLE TO					
COMMON SHAREHOLDERS					
Net investment income	1.04	1.02	0.91	0.97	0.95
Net realized and unrealized gain (loss) on					
investments	9.09	5.60	11.88	(12.37)	3.41
	10.13	6.62	12.79	(11.40)	4.36
DISTRIBUTIONS TO COMMON					
SHAREHOLDERS					
From net investment income	(0.80)	(0.80)	(0.80)	(0.80)	(0.94)
From net realized gain on investments		_	_	_	(5.63)
	(0.80)	(0.80)	(0.80)	(0.80)	(6.57)
Less: Shares issued as stock dividends					3.94
Cash distributions to common shareholders	(0.80)	(0.80)	(0.80)	(0.80)	(2.63)
TAXATION CHANGES					
Income taxes recoverable on distributions					
from net realized gain on investments	_	_	_	_	1.07
Change in refundable capital gains					
tax on hand	_			_	(0.21)
Increase in refundable dividend tax on hand	_	(0.01)	_		`
	_	(0.01)	_	_	0.86
NET EQUITY VALUE, end of year	\$ 76.46	\$ 67.13	\$ 61.32	\$ 49.33	\$ 61.53

All per share figures have been restated based on the number of Common Shares outstanding at March 31, 2006.

#### **MANAGEMENT'S REPORT**

The accompanying financial statements have been prepared by management and approved by the Board of Directors of the Company. Management is responsible for the information and representations contained in these financial statements and other sections of the Annual Report.

The Company maintains appropriate processes to ensure that relevant and reliable financial information is produced. The financial statements have been prepared in accordance with Canadian generally accepted accounting principles and include certain amounts that are based on estimates and judgments. The significant accounting policies which management believes are appropriate for the Company are described in Note 1 to the financial statements. Financial information presented elsewhere in the Annual Report is consistent with that in the financial statements.

The Board of Directors is responsible for reviewing and approving the financial statements and overseeing management's performance of its financial reporting responsibilities. The Board of Directors carries out its responsibilities principally through its Audit Committee. The Audit Committee reviews the financial statements, adequacy of internal controls, the audit process and financial reporting with management and the external auditors prior to the approval of the audited financial statements for publication.

PricewaterhouseCoopers LLP, the Company's external auditors, who are appointed by the shareholders, audited the financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the shareholders their opinion on the financial statements. Their report is set out on this page.

Duncan N.R. Jackman Chairman and President May 11, 2006 Travis R. Epp Treasurer

#### **AUDITORS' REPORT**

## To the Shareholders of United Corporations Limited

We have audited the accompanying consolidated statements of net assets of United Corporations Limited as at March 31, 2006 and 2005, and the consolidated statement of investments as at March 31, 2006 and the consolidated statements of operations, retained earnings and changes in net assets for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at March 31, 2006 and 2005 and the results of its operations and the changes in its net assets for the years then ended in accordance with Canadian generally accepted accounting principles.

May 11, 2006 Toronto, Canada PricewaterhouseCoopers LLP
Chartered Accountants

# CONSOLIDATED STATEMENTS OF NET ASSETS

OF NET ASSETS	March 31			
		2006		2005
ASSETS			(000's)	
Investments, at market value				
(cost - \$704,452; 2005 - \$644,571)	\$	970,875	\$	828,382
Cash		12,270		4,449
Short-term investments		8,682		26,291
Receivable in respect of investments sold		1,437		2,047
Accrued income on investments		2,209		1,852
Other assets		515		421
		995,988		863,442
LIABILITIES				
Accounts payable and accrued liabilities		660		743
Payable in respect of investments purchased		3,538		597
Income taxes payable		2,321		2,235
Future income taxes (Note 2)		49,401		33,523
, ,		55,920		37,098
NET ASSETS	\$	940,068	\$	826,344
SHAREHOLDERS' EQUITY				
Stated capital (Note 5)				
52,237 First Preferred Shares	\$	119	\$	119
200,000 Second Preferred Shares	Ψ	6,000	Ψ	6,000
12,194,193 Common Shares		534,881		534,881
, , , , , , , , , , , , , , , , , , , ,		541,000		541,000
Retained earnings		181,096		134,445
Unrealized appreciation of investments (Note 3)		217,972		150,899
TOTAL SHAREHOLDERS' EQUITY	\$	940,068	\$	826,344

APPROVED BY THE BOARD

DUNCAN N.R. JACKMAN, Director

J. CHRISTOPHER WANSBROUGH, Director

CONSOLIDATED STATEMENTS							
OF OPERATIONS		Years e	ended Ma	ded March 31			
		2006			2005		
INVESTMENT INCOME			(000's)				
Dividends			,				
Foreign	\$	13,223		\$	12,453		
Canadian		6,531			6,533		
		19,754			18,986		
Interest, including securities lending income (Note 7)		726			800		
		20,480			19,786		
EXPENSES							
Management costs (Note 6)		2,839			2,517		
Directors' and officers' remuneration		173			166		
Office and miscellaneous		196			185		
Transfer, registrar and custodial agents' fees		312			276		
Professional fees		59			58		
Capital tax		94			99		
		3,673			3,301		
Investment income before income taxes		16,807			16,485		
Income taxes (Note 2)		3,753			3,645		
NET INVESTMENT INCOME		13,054			12,840		
NET REALIZED AND UNREALIZED GAIN ON INVESTMENTS							
Net realized gain on investments (Note 4)		43,790			24,405		
Net change in unrealized appreciation of investments (Note 3)		67,073			43,867		
NET GAIN ON INVESTMENTS		110,863			68,272		
INCREASE IN NET ASSETS FROM OPERATIONS	\$	123,917		\$	81,112		
INCREASE IN NET ASSETS FROM OPERATIONS							
PER COMMON SHARE	\$	10.13		\$	6.62		
CONSOLIDATED CTATEMENTS							
CONSOLIDATED STATEMENTS		Years e	ended Ma	arcl	n 31		
OF RETAINED EARNINGS		2006			2005		
			(000's)				
BEGINNING OF YEAR	\$	134,445		\$	107,459		
Add:							
Net investment income		13,054			12,840		
Net realized gain on investments		43,790			24,405		
Refundable dividend taxes recovered		2,088			2,063		
		193,377			146,767		
Deduct:							
Dividends:							
First Preferred Shares (per share - \$1.50)		78			78		
Second Preferred Shares (per share - \$1.50)		300			300		
Common Shares (per share - \$0.80)		9,756			9,756		
Provision for refundable dividend taxes		2,147			2,188		
		12,281			12,322		
END OF YEAR	\$	181,096		\$	134,445		
	Ψ			Ψ	. 5-,5		

(See accompanying notes)

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

OF CHANGES IN NET ASSETS	Years ended March 31			
	2006	2005		
	(000)	s)		
INCREASE IN NET ASSETS FROM OPERATIONS	\$ 123,917	\$ 81,112		
DISTRIBUTIONS TO SHAREHOLDERS				
Cash distributions to Common Shareholders	(9,756)	(9,756)		
Cash distributions to Preferred Shareholders	(378)	(378)		
	(10,134)	(10,134)		
TAXATION CHANGE				
Increase in refundable dividend taxes on hand	(59)	(125)		
INCREASE IN NET ASSETS	113,724	70,853		
NET ASSETS, BEGINNING OF YEAR	826,344	755,491		
NET ASSETS, END OF YEAR	\$ 940,068	\$ 826,344		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2006

#### **Description of Business**

United Corporations Limited ("United" or "the Company") is a closed-end investment corporation, incorporated under The Companies Act (Canada) by letters patent dated May 6, 1933 and continued under the Canada Business Corporations Act on September 20, 1977 by articles of continuance.

United trades on the Toronto Stock Exchange. United has always been an investment vehicle for long-term growth through investments in common equities, as management believes that over long periods of time, common equities, as an asset class, will outperform fixed income instruments or balanced funds. From time to time, however, assets of the Company may be invested in interest-bearing short-term securities pending the selection of suitable equity investments.

### 1. Summary of significant accounting policies

(a) Principles of consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, UNC Holdings No. 3 Limited.

(b) Carrying value of investments

Investments are carried at market value which is determined based on closing market quotations on stock exchanges at March 31, 2006. The average of the closing bid and offering price is used when the security is not traded on the year-end date. When no quoted market value is available, the market value of these investments is determined by the Company's investment managers.

(c) Investment transactions

Investment transactions are accounted for on a trade date basis, and realized gains and losses from such transactions are calculated on an average cost basis.

(d) Short-term investments

Short-term investments consist of treasury bills, commercial paper, guaranteed investment certificates and bankers' acceptances held for investment purposes. These investments are carried at cost, which, together with accrued interest, approximates fair value.

(e) Dividend and interest income

Dividend income is recognized on the ex-dividend date and interest income is recognized as earned.

- (f) Translation of foreign currency
  - Assets including the market value of investments and liabilities denominated in foreign currencies are converted into Canadian dollars at the rates of exchange established on each valuation date;
  - Purchases and sales of investments, dividends and interest income denominated in foreign currencies
    are converted into Canadian dollars at the rates of exchange prevailing on the respective dates of such
    transactions;
  - Realized exchange gains (losses) on investments are included in Net realized gain (loss) on investments in the Consolidated statements of operations; and
  - Unrealized exchange gains (losses) on investments are included in Change in unrealized appreciation of investments in the Consolidated statements of operations.
- (g) Forward currency contracts

The Company periodically utilizes forward currency contracts to reduce foreign currency exposure on foreign equity investments. Contracts are carried at market and, upon maturity, the realized gain or loss is included in Net realized gain on investments.

(h) Income taxes

The Company follows the asset and liability method of accounting for income taxes. Future income tax liabilities are measured using enacted income tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be settled on the unrealized net capital gain on the investments held by the Company.

(i) Financial instruments

Investments are carried at estimated market value. The fair value of all other assets and liabilities approximate their carrying values due to their short term to maturity.

(i) Accounting estimates

The preparation of consolidated financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the reporting date of the financial statements and the amounts of income and expense during the reported period. Actual results could differ from these estimates.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) MARCH 31, 2006

#### 2. Income taxes

The Company is a public corporation under the Income Tax Act (Canada) and is subject to tax at normal corporate rates on its realized net taxable capital gains and on investment income other than taxable dividends received from corporations resident in Canada. The Company is also subject to a special tax of up to 33 1/3% on taxable dividends received from corporations resident in Canada. This special tax is refundable on payment of taxable dividends to shareholders at the rate of \$1.00 of each \$3.00 of such dividends paid. The amount eligible for refund at March 31, 2006, all of which is included in the Consolidated statements of retained earnings, amounted to approximately \$184,000 (2005 - \$125,000).

The Company's provision for income taxes is determined as follows:

	 2006		2005
Basic combined federal and provincial rate Effect of tax on subsidiaries' income at basic tax rate and other adjustments	36.12% 0.40		36.12% 0.51
Effective income tax rate	36.52%		36.63%
Applied to:	(	000's)	)
Investment income before income taxes Less: Dividends from taxable Canadian corporations	\$ 16,807 6,531	\$	16,485 6,533
	\$ 10,276	\$	9,952
Provision for income taxes	\$ 3,753	\$	3,645

The Company's income tax expense includes provisions for current and future income taxes as follows:

		2006	2005	
	(000's)			
Current	\$	3,673	\$	3,595
Future		80		50
Provision for income taxes	\$	3,753	\$	3,645

Future income tax liabilities arise primarily from differences between the market value and the tax cost of the investments as well as the timing of the inclusion of accrued dividends for income tax purposes:

	 2006	2005	
	(000's)		
Unrealized appreciation of investments Accrued dividends Other	\$ 48,451 773 177	\$	32,912 634 (23)
Future income taxes	\$ 49,401	\$	33,523

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) MARCH 31, 2006

# 3. Unrealized appreciation of investments

The details of unrealized appreciation of investments as at March 31 and the change for the year are as follows:

	2006	2005 (000's)	_	Change
Investments at market value Investments at cost	\$ 970,875 704,452	. ,	\$	142,493 59,881
Unrealized appreciation of investments before provision for future income taxes Future income taxes	266,423 48,451	, -		82,612 15,539
	\$ 217,972	2 \$ 150,899	\$	67,073

#### 4. Net realized gain on investments

The following are the details of the net realized gain on investments during the years indicated:

	2006	2005
	(0	00's)
Proceeds on sales of investments	\$ 150,828	\$ 150,974
Cost of investments, beginning of year Cost of investments purchased during the year	644,571 158,035	615,875 149,580
·	802,606	765,455
Cost of investments, end of year	704,452	644,571
Cost of investments sold during the year	98,154	120,884
Realized gain on investments sold before income taxes Income taxes on realized net taxable capital gains	52,674 8,884	30,090 5,685
Net realized gain on investments	\$ 43,790	\$ 24,405

## 5. Stated capital

The classes of shares and, where applicable, the maximum number of shares that the Company is authorized to issue are as follows:

- (a) 52,237 First Preferred Shares without nominal or par value redeemable at the option of the Company at \$30.00 each;
- (b) 200,000 Second Preferred Shares without nominal or par value, issuable in series, of which: 80,290 shares are designated 1959 Series Second Preferred Shares redeemable at the option of the Company at \$30.00 each and 119,710 shares are designated 1963 Series Second Preferred Shares redeemable at the option of the Company at \$31.50 each;
- (c) Third Preferred Shares without nominal or par value, issuable in series. The maximum number of Third Preferred Shares that may be outstanding at any time shall be that number of which the stated value does not exceed \$15,000,000; and
- (d) an unlimited number of Common Shares.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) MARCH 31, 2006

#### 6. Related party information

Included in the Company's investments is Algoma with a market value of \$34,444,000 (2005 - \$29,187,000). Dividends from Algoma for the fiscal years ended March 31, 2006 and March 31, 2005 amounted to \$363,000 per year. Included in management costs are fees for administrative services paid to E-L Financial Corporation Limited ("E-L Financial"). The total fees for the year ended March 31, 2006 amounted to \$936,000 (2005 - \$837,000). E-L Financial, directly or indirectly, has a significant ownership in both the Company and Algoma. E-L Financial and Algoma can be significantly influenced by a party that can significantly influence the Company.

#### 7. Securities lending

The Company has entered into a securities lending agreement with its custodian, RBC Dexia Investor Services Trust ("RBC Dexia"). The Company will receive collateral of at least 105% of the value of the securities on loan. Collateral will generally be comprised of obligations guaranteed by the Government of Canada or a province thereof, or other governments with appropriate credit ratings. In the event that any of the loaned securities are not returned to RBC Dexia, RBC Dexia at its option, may either restore to the Company securities identical to the loaned securities or it will pay to the Company the value of the collateral up to but not exceeding the market value of the loaned securities on the date on which the loaned securities were to have been returned ("Valuation date") to RBC Dexia. If the collateral is not sufficient to allow RBC Dexia to pay such market value to the Company, RBC Dexia shall indemnify the Company only for the difference between the market value of the securities and the value of such collateral on the Valuation date.

As at March 31, 2006, the Company has on loan approximately \$299,604,000 (2005 - \$208,685,000) in securities, received approximately \$323,433,000 (2005 - \$222,400,000) in collateral, and recognized \$249,000 (2005 - \$205,000) in securities lending income. Securities lent in the program earn income at current securities lending rates. The Company has the right to direct RBC Dexia to call or terminate any particular loan in accordance with the applicable loan agreement.

#### 8. Net equity value of the Company's Common Shares

The net equity value of the Company's Common Shares is determined by deducting the outstanding Preferred Shares at their cost of redemption from the net assets of the Company. The net equity value per Common Share is the net equity value divided by the number of Common Shares outstanding.

March 31		
<b>2006</b> 200		
(000's)		
\$ 940,068	\$ 826,344	
1,567	1,567	
6,180	6,180	
7,747	7,747	
\$ 932,321	\$ 818,597	
\$ 76.46	\$ 67.13	
	2006 \$ 940,068 1,567 6,180 7,747 \$ 932,321	

# CONSOLIDATED STATEMENT OF INVESTMENTS AS AT MARCH 31, 2006

Number of Shares		Cost	Market Value	% of Market
		(00	00's)	
	North America			
	Canada			
Preferred				
140,000	Nortel Networks Limited \$1.275 Series F	\$ 3,512	\$ 2,540	0.3
Common				
362,568	Algoma Central Corporation (Note 6)	6,201	34,444	
25,420 484,970	Bank of MontrealBank of Nova Scotia	1,437	1,687	
94,600	Cameco Corporation	8,361 330	22,706 3,973	
91,800	Canadian National Railway Company	2,709	4,858	
183,710	Canadian Natural Resources Ltd.	10,740	11,923	
141,800	Canadian Tire Corporation Ltd. Class A	4,043	8,877	
160,000	Canadian Utilities Limited Class A	3,915	6,154	
267,702 276,826	Canfor Corporation Enbridge Inc	1,998 3,775	3,828 9,301	
188,400	Encana Corporation	3,276	10,268	
350,000	Great-West Lifeco Inc.	5,001	10,360	
101,480	Imperial Oil Limited	3,049	12,760	
210,676	Jean Coutu Group Inc. Class A	1,949	2,444	
100,000 270,200	Loblaw Cos. Limited  Manulife Financial Corporation	4,972 8,943	5,565 19,795	
324,000	Metro Inc. Class A	3,021	9,639	
288,630	Nexen Inc.	4,582	18,559	
52,400	Nova Chemicals Corporation	1,491	1,744	
64,000 199,000	Potash Corp. of SaskatchewanPower Financial Corporation	2,791 1,144	6,579 7.047	
141,900	Quebecor Inc. Class B	5,165	3,746	
100,000	Rogers Communications Inc. Class B	2,051	4,455	
158,290	Rothmans Inc.	1,704	3,205	
381,276	Royal Bank of Canada	5,542	18,770	
219,200 354,260	Shaw Communications Inc. Class B	6,987 3,884	6,105 14,542	
346,140	SNC-Lavalin Group Inc. Class A	1,459	11,038	
96,305	Sun Life Financial Inc	2,195	4,782	
8,820	Suncor Energy Inc.	690	791	
241,270 214,110	Talisman Energy Inc Thomson Corporation (The)	3,608 9,694	14,964 9,324	
284,608	Toronto-Dominion Bank	5,829	18,519	
299,700	TransCanada Corporation	4,553	10,091	
170,000	Transcontinental Inc Class A	3,402	3,318	
240,000	TVA Group Inc. Class B	3,202	3,814	
120,600 55,000	West Fraser Timber Co. Ltd	2,751 5,073	5,047 4,626	
33,000	Weston (Seeige) Elimited	151,517	349,648	36.0
	Helical Octob			
40.000	United States	4 700	4.000	
49,600 64,000	3M CoAbbott Laboratories	4,788 3,891	4,382 3,172	
117,500	Altria Group, Inc.	3,691 9,447	3,172 9.717	
71,100	American Int'l Group Inc	5,841	5,484	
70,000	Anheuser-Busch Companies, Inc.	3,370	3,494	
126,760	Aramark Corporation Class B	4,515	4,370 4,603	
86,600 48,000	Bank of America Corporation	4,466 3,113	3.057	
50,000	Cardinal Health Inc.	3,949	4,349	
196,400	Chevron Corporation	13,143	13,288	
30,500	The Chubb Corporation	2,784	3,397	
111,000 22,960	Citigroup IncClorox Company (The)	6,969 1,528	6,119 1,604	
88,000	Colgate-Palmolive Company	6,217	5,864	
108,300	Comcast Corporation Special Class A	4,286	3,301	
88,200	ConocoPhillips	3,312	6,501	
220,000 126,000	CVS Corporation	5,271	7,669 4 101	
50,000	Disney (Walt) Company Emerson Electric Company	4,644 4,279	4,101 4,880	
60,700	E.W. Scripps Company (The) Class A	3,520	3,167	
., .,		,	•	

# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT MARCH 31, 2006 (continued)**

Number of Shares		Cost	Market Value	% of Marke
		(00	0's)	
70.000	United States (continued)	5.040	5.000	
79,800 120,100	Exxon Mobile CorporationFannie Mae	5,043 11,309	5,668 7,205	
102,000	Fifth Third Bancorp	6,849	4,686	
65,000	Fisery, Inc.	3,364	3,228	
84,900	Freddie Mac	6,464	6,044	
256,400	General Electric Company	11,048	10,408	
54,140	GlobalSantaFe Corporation	2,533	3,839	
95,400	Hartford Financial Services Group, Inc. (The)	8,066	8,969	
143,800 158.100	HCA IncHewlett-Packard Company	8,187 4,463	7,685 6,071	
50,000	Jefferson-Pilot Corporation	3,616	3,264	
74,700	Johnson & Johnson	5,298	5,163	
155,800	JPMorgan Chase & Co.	8,050	7,572	
67,000	Kimberly-Clark Corporation	5,719	4,520	
192,500 50,000	Kroger Co. (The)	4,432 3,026	4,574 2,962	
39,100	Metlife. Inc.	1,383	2,207	
200,400	Microsoft Corporation	7,527	6,364	
2,030	Neenah Paper Inc.	93	78	
7,000	Occidental Petroleum Corporation	456	757	
40,300	PartnerRe Ltd.	3,103	2,920	
80,000 147,000	PepsiCo, Inc Pfizer Inc	5,243 7,120	5,396 4,275	
91,875	Proctor & Gamble Company (The)	5,185	6,178	
74,600	Safeway Inc	1,894	2,187	
204,800	Sprint Nextel Corporation	6,251	6,176	
15,700	Textron Inc	1,185	1,711	
412,050	Time Warner Inc.	10,269	8,074	
76,000 62,000	Wal-Mart Stores, Inc Wells Fargo & Company	5,573 4,112	4,190 4,622	
27,500	XL Capital Ltd Class A	3,054	2,058	
		259,248	251,570	25.
42,000	Mexico Fomento Economico Mexicano, S.A. de C.V. ADR	3,436	4,492	0.4
,	Total North America	417,713	608,250	62.
50.000	Latin America	4.005	4.075	
52,300 90,000	Petroleo Brasileiro S.A. ADR Votorantim Celulose e Papel S.A. ADR	1,635 1,588	4,875 1,699	
30,000	Votorantim Celdiose e i apei S.A. ADN		·	
		3,223	6,574	0.
170.054	Europe, excluding United Kingdom	0.400	0.040	
172,251 100,860	Anglo Irish Bank Corporation plc	3,169 2,012	3,319 4,649	
58,700	Assurances Générales de France	4,438	8,284	
120,000	AXA	3,961	4,924	
300,000	Banco Santander Central Hispano SA	3,978	5,122	
38,000	Celesio AG	3,830	4,193	
58,800	Cradit Suisea Craus	2,428	7,587	
104,800 8,800	Credit Suisse Group	5,002 556	6,869 738	
25,000	E.ON AG	2,890	3,218	
98,560	European Aeronautic Defense and Space Company	3,690	4,856	
168,300	Endesa, S.A	4,639	6,353	
96,300	ENI S.p.A.	2,211	3,204	
1,116,500	Telefonaktiebolaget LM Ericsson Essilor International SA	3,940	4,964 6.426	
61,620	Essilor International SA Fresenius Medical Care & Co. KGaA ADR	3,834 5,172	6,426 7,441	
160 000		4,522	6,016	
160,000 42,000	Groupe Danone			
160,000 42,000 110,000	Groupe DanoneING Groep N.V. ADR	4,093	5,058	
42,000 110,000 140,600	ING Groep N.V. ADRING Groep N.V.	4,093 5,039	6,494	
42,000 110,000	ING Groep N.V. ADR	4,093		

# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT MARCH 31, 2006 (continued)**

of Shares		Cost	Market Value	% of Market
		(00)	O's)	
	Europe, excluding United Kingdom (continued)			
52,000 170,000 41,300 19,700 42,100 62,000 45,000	L'Oreal SA	4,990 4,211 1,926 922 5,836 5,126 2,367	5,356 5,454 3,357 2,362 6,985 5,239 2,912	
56,800 169,300 32,000 19,285 25,000 51,000 129,000	Renault SAG AUN Repsol YPF, S.A. Roche Holding AG. Sanofi-Aventis Synthes, Inc. Total SA ADR. Xstrata PLC.	6,176 4,717 4,261 1,137 2,848 6,248 2,264	7,062 5,623 5,565 2,145 3,203 7,844 4,878	
		131,262	179,282	18.5
	United Kingdom			
262,941 115,000 319,200 75,000 687,630 55,000 100,890 66,880 120,600 207,000 370,000 83,300 200,000 2,161,900 97,714	Aviva PLC BP plc ADR BP plc Diageo plc ADR Friends Provident plc GlaxoSmithKline plc ADR HBOS plc HSBC Holdings plc ADR Reckitt Benckiser plc. Royal Bank of Scotland Group plc Smith & Nephew plc. Tate & Lyle PLC Vodafone Group Plc ADR. Vodafone Group Plc Whitbread PLC	2,821 9,342 3,749 5,729 2,735 3,836 1,898 6,182 4,478 7,680 4,372 964 5,794 5,795 1,642	4,267 9,253 4,283 5,552 2,910 3,358 1,968 6,540 4,960 7,870 3,838 966 4,878 5,288 2,352	
		67,174	68,283	7.0
697,000 50,000 48,300 48,300 1,634,000 123,900 107,786 54,100 104,000 3,630 1,175 65,800 40,800 35,000 39,000 234,000 16,800 22,600 4,250 4,640 37,200 64,000 64,000 64,000 679,957 530,000 93,600	Asia  Bank Hapoalim Ltd. Canon Inc. ADR Canon Inc. China Petroleum and Chemical Corporation (Sinopec) Compal Electronics Inc. Credit Saison Co., Ltd. Emerging Markets Investors Fund Flextronics International Ltd. Fuji Photo Film Co., Ltd. Hoya Corporation Hyundai Motor Comapny Japan Tobacco Inc. JFE Holdings, Inc. Kookmin Bank Kyocera Corporation ADR Mitsui Chemicals Inc. Mitsui Chemicals Inc. Mitsui O.S.K. Lines, Ltd. Orix Corporation POSCO Samsung Electronics Co., Ltd. Shinhan Financial Group Co., Ltd. Siam Investment Fund Sony Corporation Sumitomo Heavy Industries, Ltd. Sumitomo Heavy Industries, Ltd. Sumitomo Mitsui Financial Group, Inc. Taiwan Semiconductor Manufacturing Company Ltd. ADR Television Broadcasts Limited. Toyota Motor Corporation	2,116 3,076 2,744 1,677 3,422 6,409 4,566 1,020 4,909 3,553 206 3,676 2,257 1,727 3,302 333 2,370 3,120 2,905 2,635 60 527 5,982 580 644 3,809 3,811 3,268 5,766	3,776 3,854 3,737 3,136 3,535 8,012 6,471 654 4,333 4,907 356 4,832 3,105 4,111 3,600 335 1,850 6,116 6,799 3,216 242 206 4,991 217 719 7,825 4,461 3,507 5,978	

# **CONSOLIDATED STATEMENT OF INVESTMENTS AS AT MARCH 31, 2006 (continued)**

Number of Shares		Cost	Market Value	% of Market
		(00	00's)	
158,000	Australia National Australia Bank Limited	4,610	4,981	0.5
	Total equities	704,452	972,251	100.1
	Forward Currency Contracts, net - Schedule 1		(1,376)	(0.1)
	Total investments	\$ 704,452	\$ 970,875	100.0

# Schedule 1 - Forward Currency Contracts, net

Forward contracts to sell foreign currencies for Canadian dollars:

Par value (in millions)	Currency	Number of Contracts	Contract Rate	Settlement Date	loss (000's)
70.9	USD	1	1.1446	June 15, 2006	\$ 1,376

All counterparties have an approved credit rating equivalent to A-1+.

## **COMPANY BACKGROUND**

Consolidated Investment Corporation of Canada was incorporated in February 1929 and its bonds and preferred shares were offered for sale to the public. The Company was capitalized with \$15,000,000 4½% First Collateral Trust Gold Bonds due 1959, and \$10,000,000 (\$100 par) of 5% Cumulative Preferred Shares. 1,375,000 Common Shares (no par value) were issued of which 375,000 were deposited in trust or reserved for sale to the Company's senior security holders. The Company's securities were sold for \$32,000,000 plus accrued interest and organizational expenses.

The trust deed securing the First Collateral Trust Gold Bonds covenanted that assets pledged with the trustee should at all times be equal to 125% of the principal amount of bonds outstanding. With the decline in security values beginning in late 1929, the Company attempted to satisfy this covenant by purchasing the Company's bonds for cancellation at discount prices. The continued deterioration of security markets into 1932 made the continuation of this policy impracticable. The Company therefore defaulted under its covenants and the Company was reorganized.

Under the February 13, 1933 arrangement, the Company's remaining \$6,427,000 4½% Gold Bonds (\$8,573,000 out of the original \$15,000,000 had been purchased for cancellation) received 70% of their face value in a new issue of 5% "Income" Bonds due 1953, and 30% of their face value in Class "A" 5% "Preferred" Shares. The bondholders were also given 53.61% of the common equity (Class "B" Shares) with the old preferred shareholders and common shareholders receiving 41.70% and 4.69% of the new equity respectively.

Under the February 13, 1933 reorganization, the Company's name was changed to United Corporations Limited.

On December 23, 1959, United Corporations Limited acquired all of the assets of London Canadian Investment Corporation for \$7,925,483. Consideration was satisfied by issuing \$2,408,700 par value of 5% Preferred Shares (1959 Series) and Common (Class B) Shares equal to 15.7% of the total Common Shares to be outstanding after the completion of this transaction.

FINANCIAL RECORD: 1929 - 2006

Year	Total Net Assets at Market Value* (000's)	Funded Debt (000's)	Preferred Shares = (000's)	Net Equity Value (000's)	Net Equity Value per Common Share**	Net Income available for Common Shares (000's)	Net Income per Common Share**
Consolidated	Investment Corpor	ation of Canada					
Feb 1929	\$ 32,000	\$ 15,000	\$ 10,000	\$ 7,000	N/A	N/A	N/A
Dec 1931	9,616	7,161	10,000	(7,545)	N/A	N/A	N/A
1932	4,726	6,427	10,000	(11,701)	N/A	N/A	N/A
United Corpor	rations Limited						
1933	6,120	4,499	2,000	(379)	(0.04)	_	_
1934	8,147	4,499	2,097	1,551	0.16	(95)	(0.01)
1935	9,378	4,499	2,161	2,718	0.28	(13)	_
1936	12,892	4,499	2,097	6,296	0.64	49	0.01
1937	9,542	4,499	1,928	3,115	0.32	109	0.01
1938	9,485	3,779	1,620	4,087	0.41	44	0.01
1939	9,844	3,705	1,588	4,550	0.46	58	0.01
1940	8,676	3,705	1,588	3,383	0.34	48	0.01
1941	8,175	3,599	1,588	2,988	0.30	82	0.01
1942	8,712	3,499	1,580	3,633	0.37	108	0.01
1943	9,746	3,000	1,580	5,166	0.52	78	0.01
1944	11,298	2,900	1,580	6,818	0.69	155	0.02
1945	14,444	2,800	1,580	10,064	1.02	173	0.02
1946	14,059	2,700	1,580	9,779	0.99	243	0.03
1947	13,668	2,600	1,580	9,489	0.96	339	0.03
1948	13,443	2,500	1,567	9,376	0.95	370	0.04
1949	14,772	2,400	1,567	10,805	1.10	385	0.04
1950	17,410	2,300	1,567	13,543	1.37	564	0.06
1951	20,392	2,200	1,567	16,625	1.69	578	0.06
1952	19,360	2,000	1,567	15,793	1.60	614	0.06
1953	19,130	1,900	1,567	15,663	1.59	639	0.07
1954	25,101	1,800	1,567	21,734	2.21	699	0.07
1955	29,015	1,700	1,567	25,748	2.62	732	0.07
1956	28,054	1,316	1,567	25,171	2.56	779	0.08
1957	24,447	879	1,567	22,001	2.24	834	0.09
1958	30,381	_	1,567	28,814	2.93	898	0.09
1959	38,197	_	3,976	34,221	2.93	900	0.08
1960	37,600	_	3,976	33,624	2.88	1,110	0.10
1961	44,352		3,976	40,376	3.44	1,117	0.10
1962	41,868	_	3,976	37,893	3.22	1,117	0.10
1963	52,321	<u></u>	3,976 7,747	37,893 44,574	3.75	1,179	0.10
1964	62,861	_	7,747 7,747	55,114	4.64	1,179	0.10
1964	66,117	_	7,747 7,747	55,114 58,370	4.91	1,503	0.11
1966	63,156	_	7,747 7,747	55,409	4.66	1,583	0.13
1967	74,757	_	7,747 7,747	67,010	5.59	1,741	0.15
1968	84,930	_	7,747 7,747	77,174	6.43	1,741	0.13
		_					
1969	78,769 71,202	_	7,747	71,022	5.90	1,866	0.16
1970	•	_	7,747	63,456	5.28	1,981	0.17
1971	73,401	_	7,747	65,655	5.46	1,669	0.14
1972	86,757	_	7,747	79,010	6.57	1,724	0.14
1973(a)	83,758	_	7,747	76,012	6.32	374	0.03

# FINANCIAL RECORD: 1929 - 2006 (continued)

Year	Total Net Assets at Market Value* (000's)	Funded Debt (000's)	Preferred Shares = (000's)	Net Equity Value (000's)	Net Equity Value per Common Share**	Net Income available for Common Shares (000's)	Net Income per Common Share**
1974	\$ 82,457	\$ —	\$ 7,747	\$ 74,711	\$ 6.21	\$ 1,996	\$ 0.17
1975	71,674	_	7,747	63,928	5.31	2,791	0.23
1976	80,075	8,000	7,747	64,544	5.36	2,522	0.21
1977	78,614	8,000	7,747	63,083	5.24	2,116	0.18
1978	82,829	8,000	7,747	67,298	5.59	2,335	0.19
1979	116,793	9,506	7,747	100,285	8.32	1,478	0.12
1980	141,700	9,657	7,747	129,232	10.60	3,703	0.30
1981	197,143	8,000	7,747	194,350	15.94	4,808	0.39
1982	127,643	8,000	7,747	121,412	9.95	4,437	0.36
1983	182,227	8,000	7,747	174,692	14.31	4,468	0.37
1984	201,172	8,000	7,747	191,984	15.73	3,934	0.32
1985	247,596	8,000	7,747	234,514	19.22	4,788	0.39
1986	327,327	8,000	7,747	319,783	26.21	4,816	0.40
1987	370,718	_	7,747	371,437	30.44	4,841	0.40
1988	316,009	_	7,747	322,434	26.43	6,785	0.56
1989	329,082	_	7,747	321,668	26.37	8,778	0.72
1990	340,980	_	7,747	343,482	28.16	16,989	1.39
1991	311,586	_	7,747	304,079	24.93	9,339	0.77
1992	308,237		7,747	300,992	24.68	7,880	0.65
1993	314,603	_	7,747	308,617	25.30	7,617	0.63
1994	359,673	_	7,747	363,496	29.80	7,192	0.59
1995	355,050		7,747	352,874	28.94	7,963	0.65
1996	396,725	_	7,747	399,853	32.79	7,969	0.65
1997	478,172	_	7,747	475,416	38.99	8,960	0.74
1998	649,802	_	7,747	667,137	54.71	9,174	0.75
1999	612,872	_	7,747	620,107	50.85	9,635	0.79
2000	774,519	_	7,747	784,932	64.37	8,403	0.69
2001	723,950	_	7,747	718,712	58.94	10,640	0.87
2002	758,055	_	7,747	750,308	61.53	11,606	0.95
2003	609,269	_	7,747	601,522	49.33	11,772	0.97
2004	755,491	_	7,747	747,744	61.32	11,041	0.91
2005	826,344	_	7,747	818,597	67.13	12,462	1.02
2006	940,068	_	7,747	932,321	76.46	12,676	1.04

<sup>=</sup> Preferred Shares at the cost of redemption, including dividend arrears in 1933 - 1936.

## Historical Stock Dividends \*\*

Date	Stock dividend rate	Issue price	Date	Stock dividend rate	Issue price	Date	Stock dividend rate	Issue price
Date	<u> </u>	price	Date		price	——		price
1953	4 for 1	Split	1988	1 for 15	\$ 65.46	1998	1 for 33.1645	\$ 76.61
1964	3 for 1	Split	1989	1 for 8	54.53	1999	1 for 13.5404	78.67
1982	1 for 6.4725	\$ 38.81	1989	1 for 55	48.30	2000	1 for 20.9744	69.74
1984	1 for 10	40.41	1991	1 for 16	50.72	2001	1 for 20.94286	80.63
1985	1 for 10	40.93	1993	1 for 38	42.18	2001	1 for 7.9472	76.77
1986	1 for 30	46.53	1995	1 for 16.42525	49.44	2002	1 for 15.3238	64.36
1987	1 for 13	60.52	1997	1 for 14.47926	62.84			

<sup>\*</sup> Total assets at market value less liabilities exclusive of short term debt.

<sup>(</sup>a) For three months ending March 31, 1973. Figures in this table are for fiscal years ending December 31 prior to 1973 and March 31 thereafter.